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Five-day plan

DAY ONE: Monday 13 May 2024

Lunch	From 12:00 pm at the Mezz Restaurant Sofitel Saigon 2 nd Floor
Afternoon	Industry seminar – hosted by the Plant Protection Department, Vietnam Please meet at 2:00 pm at the Diamond A conference room, ground floor

DAY TWO: Tuesday 14 May 2024

Morning	ICCBA Technical Working Groups Please meet at 8:30 am at the Diamond A conference room, ground floor
Afternoon	ICCBA plenary session
Evening	Welcome Reception and QRM delegate registration Please arrive at the poolside on the 18th floor at 6:00 pm.

DAY THREE: Wednesday 15 May 2024

Morning	Quarantine Regulators Meeting – day one Please meet at 8:30 am at the Diamond A conference room, ground floor	
Afternoon	Quarantine Regulators Meeting	

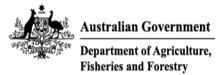
DAY FOUR: Thursday 16 May 2024

Morning		8:30am to 12:30pm - Field Trip
		Please meet at the hotel foyer by 8.15 am
	Afternoon	1:30pm to 6:00pm - Cultural experience
	Evening	6:00pm to 9:00pm - Official QRM Dinner

DAY FIVE: Friday 17 May 2024

Morning	Quarantine Regulators Meeting – day three Please meet at 8:30 am at the Diamond A conference room, ground floor	
Afternoon	Quarantine Regulators Meeting	
Afternoon	4:00pm to 5:00pm - 8 th ICCBA Steering Committee Meeting	









Agenda

Industry day

Industry Day: Monday 13 May 2024			
Time	Agenda item	Topic	
2:00pm – 2:30pm	1	Introduction to CA (Controlled Atmosphere) measures Mr Nguyễn Văn Nhất, Peterson-ECO2 Việt Nam Company	
2:30pm – 3:00pm	2	Introduction to heat treatment using electromagnetic waves and microwaves Mr Nguyễn Văn Nhất, Peterson-ECO2 Việt Nam Company	
	Tea Break		
3:30pm-4:00pm	3	Introduction to irradiation treatment of fresh fruit for export Mr Vương Đình Khoát, Toàn Phát Irradiation Company	
4:00pm – 4:30pm	4	Discussion Mr Lê Sơn Hà: chair	
4:30pm-5:00pm	5	Closing Mr Lê Sơn Hà: chair	



Methyl Bromide Technical Working Group Meeting 1 Sofitel Saigon Plaza 9:00am WIB, Tuesday 14 May 2024 Agenda

ICCBA Secretariat: Nathan Reid (chair)
Robert Douros (minutes)

Agenda item	Responsible Person	Comments
Welcome:		
Introduction	Chair	
 Attendance and Apologies 		
ICCBA – history and purpose:		
• Structure	Chair	
Governance	Chair	
Challenges		
Methyl Bromide Fumigation Methodology		
Methyl Bromide Fumigation Methodology		
Overview of review	All	
Consultation with ICCBA (refer to		
comments paper provided)		
Lunch (12.00 pm	– 1.30 pm)	
Other business:	All	
 Next steps with ICCBA MB schedule (refer 		
to MB Schedule v1.0)		
 Terms of Reference review (refer to 		
ToR v2.0 and comments forwarded		
by NZ MPI)		
Arrangement review		
Plenary		



Day One: Wednesday 15 May 2024

MS Teams: Join the meeting now Meeting ID: 418 844 943 58

Passcode: E4KgtF

Time	Agenda item	Topic	
8:30am – 9:00am	8:30am – 9:00am Arrival tea and coffee		
9:00am – 9:15am	1a	Official Welcome: Dr Huynh Tan Dat, Director General, Plant Protection Department, Ministry of Agriculture and Rural Development, Vietnam	
9:15am – 9:30am	1b	Keynote Address Ms Anna Brezzo, Acting First Assistant Secretary, Department of Agriculture, Fisheries and Forestry, Australia	
9:30am – 9:45am	2	Reconnecting, collaborating and connecting meaningfully Mr Nathan Reid, Principal Director, Department of Agriculture, Fisheries and Forestry, Australia	
9:45am – 10:15am	3	Supporting safe and efficient trade in Asia and the Pacific Mr Shane Sela, Senior Trade Facilitation Specialist, World Bank	
10:15am – 10:45am	4	Identification of stink bugs and other biosecurity threats using image classification in smartphone apps (virtual) Dr Alexander N Schmidt-Lebuhn, Senior Research Scientist, Commonwealth Scientific and Industrial Research Organisation, Australia	
		Morning Tea and Official Photo	
11:15am-11.45am	5	Collaboration to reduce barriers for adopting alternative treatments for biosecurity purposes (virtual) Mr Ken Glassey, Senior Adviser, Ministry for Primary Industries, New Zealand	
11:45am – 12:15pm	6	Plant quarantine system and import export phytosanitary inspection procedures in Vietnam Mr Nguyen Tuan Anh, Official, Plant Quarantine Division, Plant Protection Department, Ministry of Agriculture and Rural Development, Vietnam	
Lunch			
1:00pm – 1:30pm	7	WTO Standards and Trade Development Facility (STDF):	

		Promoting IT Solutions for Pest Surveillance and reporting in the Asia-Pacific (virtual)
		Ms Carol Quashie-Williams, Standards and Trade Development Facility (STDF) Project Manager, Department of Agriculture, Fisheries and Forestry, Australia
		and
		Ms Marjorie Kemoi, STDF Country Manager, National Agriculture Quarantine and Inspection Authority, Papua New Guinea
		Trading in a digital evolution (virtual)
1:30pm – 2:00pm	8	Mr Matthew Moore, Director, eCert and Micor, Department of Agriculture, Fisheries and Forestry, Australia
		Biosecurity treatment certificate portal and risk profiling
2:00pm – 2:30pm	9	Mr Sam Griffiths, Acting Director, Department of Agriculture, Fisheries and Forestry, Australia
		Emerging trends, vulnerabilities, and opportunities
2:30pm-3:00pm	10	Ms Anna Brezzo, Acting First Assistant Secretary, Department of Agriculture, Fisheries and Forestry, Australia
		Afternoon tea
3:30pm – 4:00pm	11	Quarantine treatment alternatives to Methyl Bromide for perishable goods - preliminary trial experience with ethyl formate in Taiwan
		Dr Kuo-Shiou Huang, Animal and Plant Health Inspection Agency, Taiwan
4:00pm – 4:30pm	12	NPPO structure of Singapore and the recent collaboration effort between National Parks and the Department of Agriculture, Fisheries and Forestry
		Mr Eric Casiano Tulang, Deputy Director, National Parks Board Singapore
		The future of biosecurity in the OIRSA region: Innovation and Development
4:30pm – 5:00pm	13	Mr Iván Hernández, Regional Director of Quarantine Services, Organismo Internacional Regional de Sanidad Agropecuaria (International Regional Organisation for Plant and Animal Health)

Day Two: Thursday 16 May 2024 – Field Trip		
Time		Activity
8:15am - 8:30am	1	Meeting at the foyer of Sofitel Saigon
8:30am - 10:30am	2	Travelling from Ho Chi Minh City (HCMC) to Hoang Phat Long An warehouse and dragon fruit orchard
10:30am - 11:30am	3	Touring Hoang Phat Long An warehouse and dragon fruit orchard to look at orchard management methods
11:30am – 12:30pm	4	Travelling to My Tho, Tien Giang
		Lunch at My Tho (recommended dish: "My Tho noodle soup")
1:30pm – 3:30pm	5	Con Phung tour, featuring famous landscape of the Mekong Delta land: - Explore the islands of Long, Lan, Quy, Phung islands, see the Rach Mieu bridge connecting Tien Giang and Ben Tre provinces. - Enjoy honey tea, visit the coconut candy production facility. - Riding canoes through the canals. - Enjoy a musical performance and eat fruits in the garden. - Visit the Coconut Dao ruins and handicraft production site.
3:30pm – 6:00pm	6	Moving back to HCMC On the way back to HCMC: -Visit Vinh Trang Pagoda: immerse in the uniqueness of the combination of architecture and Buddhist images in popular culture.
6:00pm – 9:00pm	7	Gala Dinner hosted by Vietnam's Plant Protection Department

Day Three: Friday 17 May 2024

MS Teams Link: Join the meeting now

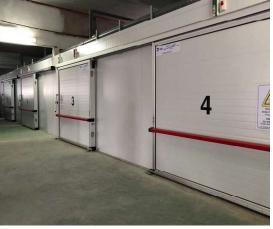
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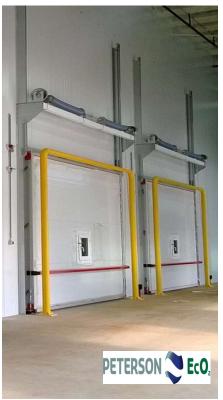
Time	Agenda Item	Topic						
8:30am – 9:00am	Arrival tea and coffee							
		Sea containers: Update on work by the Sea Container Focus Group (virtual)						
9:00am – 9:30am	14	Mr Rama Karri, Director, Hitchhiker Working Group, Department of Agriculture, Fisheries and Forestry, Australia						
9:30am – 10:00am	15	In-field next-generation plant pathogens detection with CRISPR/Cas-based methods (virtual) Dr Frank Bedon, Research Scientist, Plant Innovation Centre (PIC), Department of Agriculture, Fisheries and Forestry, Australia						
10:00am – 10:30am	16	Integrated Biosecurity Management in Food and Agriculture In the Sultanate of Oman Mr Waleed Al Maamari, Head of Plant Quarantine Department, Ministry						
		of Agricultural Wealth, Fisheries and Water Resources Morning tea						
11:00am – 11:30am	17	Regulations on phytosanitary treatment for regulated articles and updates on phytosanitary treatment measures in Vietnam Mr Nguyen Tuan Anh, Official, Plant Quarantine Division, Plant Protection Department, Ministry of Agriculture and Rural Development, Vietnam						
11:30am – 12.00pm	18	Analytics that inform decisions Dr Andrew Robinson, Chief Executive Officer, Centre of Excellence for Biosecurity Risk Analysis						
12:00pm – 12:30pm	19	Using Advance Data to manage biosecurity risk in the mail pathway (virtual) Ms Mirelle Anthony, Director, Profiling and Targeting, Department of Agriculture, Fisheries and Forestry						
		Lunch						
1:30pm – 2:00pm	20	Solomon Islands National Biosecurity System and the work of Biosecurity Solomon Islands Mr Crispus Fanai, Deputy Director, Biosecurity Solomon Islands, Solomon Islands						
2:00pm – 2:30pm	21	Catalysing safe agri-food trade through partnerships and innovation — lessons from STDF's work Ms Marlynne Hopper, Deputy Head, Standards and Trade Development Facility						

2.30 – 2:45	22	Overview of the Indonesian Quarantine Agency Mr Bambang, Deputy Plant Quarantine, Indonesian Quarantine Agency
2:45pm – 3:30pm	23	Discussion – emerging issues heading into the future. What will be our biggest concerns as regulators? Facilitated by Mr Nathan Reid, Principal Director, Department of Agriculture, Fisheries and Forestry, Australia
3:30pm – 3:45pm	24	Closing remarks
		Afternoon Tea
4:00pm – 5:00pm		8th International Cargo Cooperative Biosecurity Arrangement (ICCBA) Steering Committee meeting









Global Presence







25+ Countries



Since 2000 in Netherland



50+ Terminal

Projects



- The Netherlands (12 locations)

- Austria (1 location)
- Germany (2 locations)
- Spain (1 location)
- Turkey (2 locations)
- Greece (8 locations)
- Vietnam (21 locations)
- India (2 locations)
- Italy (1 location)
- Switzerland (11 locations)
- Australia (1 location)
- Uganda (1 location)
- Singapore (1 location)
- Tunisia (1 location)
- Bolivia (1 location)
- Indonesia (1 location)
- Japan (2 locations)
- Malaysia (1 location)
- Philippines (5 locations)
- USA (1 location)
- Ivory Coast (4 locations)
- **UAE** (1 location)



















PETERSON **EcO**₂









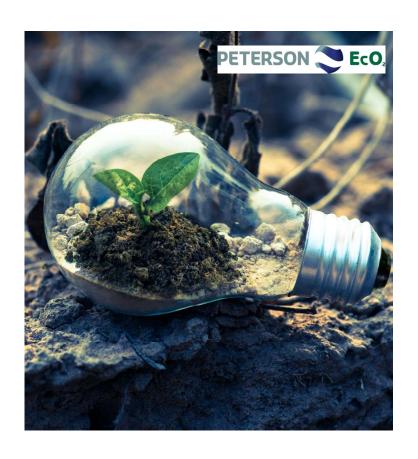


CONTROLLED ATMOSPHERE PRODUCTS

Insect infestation can severely affect the quality of products in the postharvest chain. Postharvest losses during storage and production can be mitigated with proper preventative and curative measures. Often, harsh chemicals such as phosphine and methyl bromide are used to eliminate pest concerns, which can have ill effects on human health and the environment.

CONTROLLED ATMOSPHERE AS A SAFE ALTERNATIVE

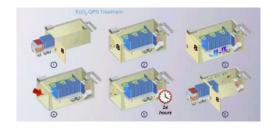
- Treatments are 100% natural without using any toxic chemicals
- Based on the principle: No Oxygen = No Life, oxygen levels are reduced to a level which is lethal to insects using Carbon Dioxide or Nitrogen.
- Treatment methods are safe and can be applied in organic production



Insect control by Controlled Atmosphere

- Custom-made system based on low oxygen to control insects in every life stage
- A good environment is created with temperature and humidity; a low oxygen regime kills the insects.
- Total control of O₂, temperature and humidity.
- Working with the EcO₂ Oxygen Converter System; a generator based system.
- Remotely controlled, via the computer and internet.
- Treatment times vary from 1 to 7 days.
- Permitted technique in organic production and approved by SKAL and The Soil Association.





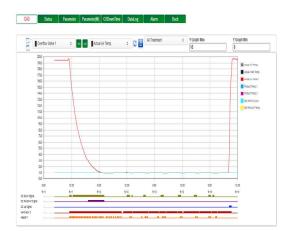


During each treatment



- Online control of treatments and parameters (by e-mail, internet, mobile phone)
- Issue of treatment certificates and quality marks
- Database of parameters to control insects in every stage
- Data recording traceability





Insect by product information



Product	English name of Insect	Latin name of Insect	Treatment condition
Rice	Rice weevil	Sitophilus Oryzae	35C - 1% - 6days
Walnut	Saw-toothed grain beetle	Oryzaephilus surinamensis	28C - 1% - 4days
	March at the first from Participation of the Company	Tarana and a same and a	28C - 1% - 9days
Peanut	Meal worm / worst case	Tenebrio molitor	35C - 1% - 6days
Almond	Moth	heterocera	28C - 1% - 2days
Hazelnut	Red flour beetle, confused flour beetle	Tribolium spp.	28C - 1% - 2days
0	Ded flow books and a section books. Dooks are in books	Talkallana an One-andilana animana ani One-talanta	43C - 1% - 2days
Cashew	Red flour beetle, saw-toothed grain beetle, Rusty grain beetle	Tribolium sp., Oryzaephilus surinamensis, Cryptolestes sp.	40C - 1% - 3days
***********	Activities a Million of the	A CONTRACTOR OF THE REAL PROPERTY AND A CONTRACTOR	28C - 1% - 9days
Apricot	Mites & maggots	Many species belong to subclass Acarina	35C - 1% - 6days
1A/I +	Marke 0 market mark 0 min mark	Untersacional de la Carta de C	28C - 1% - 9days
Wheat	Moths & maggots, moth & rice weevil	Heterocera suborder, ex. Ephestia Elutella, Sitophilus Oryzae	35C - 1% - 6days
Barley, Oat	Grain weevel	Sitophilus Granarius	28C - 1% - 7days
Maize	Maize weevil	Sitophilus zeamais	28C - 1% - 9days
Raisin	Maggots	Many species belong to subclass Acarina	28C - 1% - 9days
Mushroom	Moths	Ephestia Elutella	28C - 1% - 4days
1 411	Discourse il	0:t	28C - 1% - 9days
Lentil	Rice weevil	Sitophilus Oryzae	35C - 1% - 6days
Dates	Carob Moths, worm of date	Etomyelois ceratoniae Zeller	35C - 1% - 3days
0	6	02-12-51-6-51-9	28C - 1% - 9days
Cocoa	Rice weevil, coca moth	Sitophilus spp, Ephestia Elutella	35C - 1% - 6days
Flour	Saw-toothed grain beetle	Oryzaephilus surinamensis	28C - 1% - 4days
Sunflower seed	Saw toothed grain beetle, red flour beetle, grain beetle	Oryzaephilus surinamensis, Tribolium casteneum, Sitophilus granarius	28C 1% 7days
			28C - 0.5% - 9days
Tobacco	Cigarette beetle	Lasioderma Serricorne	33C - 0.5% - 5days
			38C - 0.5% - 4days
Green tea	Drugstore beetle	Stegobium paniceum	35C - 1% - 9days
Raw coffee	Coffee Burge	Araecerus Fasciculatus	28C - 1% - 9days
нам сопее	Coffee Bugs	Araecerus rasciculatus	35C - 1% - 6days
Casama asada	Indian meal moth/ warehouse moth/ Tobacco moth/ cacao mot	b Diadia internumetalla / Enhantia Ellutalla	28C - 1% - 4days
Sesame seeds	indian meat moth/ warehouse moth/ lobacco moth/ cacao mot	In Produa interpunctetta/ Epnestia Ettutetta	35C - 1% - 2days

Phosphine versus EcO₂ Controlled Atmosphere



Phosphine

Benefits:

✓ Effective gas for pest control if used properly

Disadvantages:

- ✓ Risk of chemical residues in the products
- ✓ Resistance occurring in pest population
- ✓ Dangerous for workers
- ✓ Dependent of atmospheric influences





• EcO₂ CA Rapid Treatment

Benefits:

- √ Effective method for pest control
- ✓ Low cost
- ✓ Environmental-friendly
- √ No residual chemicals
- √ No resistance in pest population
- ✓ Independent of atmospheric influences
- ✓ Applicable in production process
- ✓ Safe for workers

Disadvantages:

√ to invest in a treatment facility

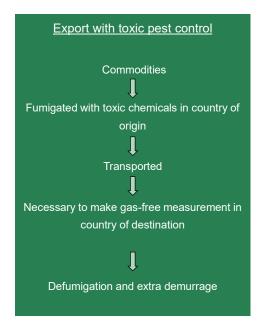
Treatment process



- Step 1: Loading untreated product inside treatment area properly
- Step 2: Thrusting product temperature sensor in right position
- Step 3: Closing gastight doors
- Step 4: Starting treatment and set parameters
- Step 5: Monitoring treatment and adjust parameter if necessary
- Step 6: Stopping treatment

Effect in total supply chain









EcO2 CONTROLLED ATMOSPHERE COMMODITIES

Grains: Barley, Buckwheat, Cereals, Flour, Rice, Maize etc.

Nuts: Cashews, Almonds, Ground nuts, Hazelnuts, Pistachio, Walnuts

Spices: Pepper, Cinnamon, Coriander, Ginger, Marjoram

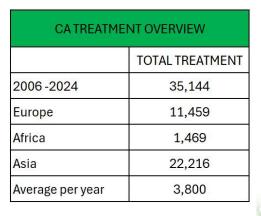
Dried Fruits: Apples, Apricots, Raisins, Figs, Coconut

Seeds: Sunflower seed, Grass seed, Radish seed, Sesame seed

Other: Tobacco, Coffee, Cocoa beans, Food additives, Pet feed, Tea



Treatment tracking





REATMENT CEI	RTIFICATE	1	TREATMENT CER	RTIFICATE
Address of treatment	: [Địa chỉ công ty khách hàng]	S .	Address of treatment	: [Client company address]
cO2 Treatment Nr.	: [Mã số khách hàng] – [mã số ID khử trùng]	6	EcO2 Treatment Nr.	: [Client code] – [treatment no]
ate of treatment	: [Ngày tháng năm bắt đầu khử trùng]	E E	Date of treatment	: [Day month year started treatment]
Client Reference***	Tên khách hàng	t	Client Reference***	Client Name
Lot/Batch Numbers*	Mã số lot sản phẩm		Lot/Batch Numbers*	Lot/Batch Numbers
Product*	Tên sản phẩm	1 7	Product*	Product Name
Packaging*	Quy cách đóng gói		Packaging*	Packaging
Number of Packages*	Số lương đóng gói	- (Number of Packages*	Number of Packages
Number of Pallets	Số lượng pallet	1 1	Number of Pallets	Number of Pallets
Total weight (kgs)*	Khối lượng sản phẩm	-	Total weight (kgs)*	Total weight
Jsed Technique	: EcO2® Controlled Atmosphere Technique	2	Used Technique	; EcO2® Controlled Atmosphere Technique
Registration No.	: 005/BVTV-KD	Į.	Condition	: [Condition applys for treatment]
Condition	: [Điều kiện áp dụng cho khử trùng]	2	Insect	: [Insect Name]
nsect	: [Tên côn trùng cần khử trùng]	1 - 1		
Freatment Provider	: Peterson - EcO2* Vietnam, 11A2, Lot B, NA5 Street,	<	Treatment Provider	: EcO2 Projects B.V.
readilent Flovider		I i I		Boompjes 270,
	My Phuoc II IP, My Phuoc Ward, Ben Cat District,	1 5		3011 XZ Rottcrdam
	Binh Duong Province, Vietnam	1 -	Place of Issue Date	Treatment Supervisor Signature / Stamp
Place of Issue Date Vietnam, [dd/mm/yyyy]	Treatment Supervisor Signature / Stamp [Tên nhân viên giám sát]	F	Rotterdam, [dd/mm/yyyy]	
	OF CONSTITUTE OF THE PROPERTY			EcO2 Projects B.V. —Boompla; 270 3011 X2 Posteriam The Netherlands
	PETERSON – ECC2 VIETNAM CO., ETD. Industrial Park J. My Prince; Ward, Jan C.A. Dilvici, Barb Duong Province; Vietnam: -5: per 44-5(28) COR - We've wave cold in Front Terrolment (Bigger):1			PETERSON – ECO2 VIETNAM CO., LTD. Rediction Face II, My Press, Ward, Buck Col Divisis, Illini D.cong Province, Viennam Eng. 48/2 (2021) 05/40; "www.eve/cols.du/cols) (restraines)(8002)/d



EcO2 CONTROLLED ATMOSPHERE THE DESIGN – CHAMBER SYSTEM





Basic Equipment

Heater

Ventilations for air circulation

Control valves and ballon

Oxygen & temperature, humidity sensors

Oxygen up ventilator

Control cabinet

Safety devices

Gastight sliding doors

MACHINE ROOM







Basic Machine system

Compressor

Nitrogen generator

2 air buffer tanks

Machine cabinet

Laptop software









EcO2 CONTROLLED ATMOSPHERE MOBILE TREATMENT – CONTAINER, REFERENCE PROJECT









The machine room will include the machine system: compressor, air tanks, nitrogen converter, the controller... This room will be placed in fixed or can be designed as a trial as the above picture for mobile solution.

The treatment room with the reefer-container in 40ft will be designed as a gastight space and connected with the machine room by a valve. This valve will be used to flush the pure nitrogen gas inside.

The dry container also can be applied for controlled atmosphere fumigation, but it will be required more energy than reefer container system will.







CONTAINERS SYSTEM PROJECTS





EcO2 CONTROLLED ATMOSPHERE MOBILE TREATMENT – BULK +BAG

The bulk is sealed with nylon tarp and a containerized mobile machine room is connected to it.





Peterson-EcO2 CONTROLLED ATMOSPHERE MOBILE TREATMENT – BAG+CONTROLLER



In order to reduce the amount of plastic released into the environment, we have designed a controlled atmosphere bag, with this bag we can reuse it many times, reducing environmental pollution and helping customers save more costs.

The bag is designed with many sizes to reach the fumigation needs of customers with different quantities.

The controller will play an important role, it will be used to connect nitrogen valve, also help to make the oxygen and temperature level under the control through the treatment time.







Peterson-EcO2 CONTROLLED ATMOSPHERE MOBILE TREATMENT — BULK/BAG TREATMENT WITH NITROGEN CONVERTER

- The bulk/bag is connected to the mobile machine room.
- The nitrogen converter will help to supply the nitrogen gas directly inside to the bulk/bag.
- With this bag treatment, we can not heat up the temperature inside, so it takes the treatment time longer than the chamber/container system does.
- The monitoring system will be used throughout the treatment time to ensure the parameter will reach the achievement.
- After the treatment is successful, the ECO2 fumigation certificate will be provided to the client.

- With the bag/bulk treatment without mobile machine room, we need the Nitrogen tanks supply instead.
- The controller will help to connect the nitrogen tanks with the bag/bulk
- The oxygen level will be under the control throughout the treatment time to make sure that the treatment achieves the right parameter. The process of monitoring will be done by the controller.
- Without machine room, it may cause more operation cost due to rent the nitrogen gas tanks outside







GLOBAL PROJECT



ANTARC HEADQUARTER

- Project lead time: 2014
- Location: Chiba Japan
- Number of Chamber: 2
- Dimension: 9.6 x 3.0 x 7.1m
- No of C48: Bales
- Average one-time treatment:
 Approximately 10.800 kg
- Noted: Packing 210 PP

www.eco2.nl

+84 (0) 274 3567973

Ho Chi Minh City, Vietnam





GLOBAL PROJECT



PHILIP MORRIS

- Project lead time: 2013
- Location: Malaysia
- Number of CA Chamber: 6
- Dimension: 22.0 x 6.1 x 4.3m
- No of C48: 400
- Average one-time treatment: Approximately 80.000 kg



www.eco2.nl

+84 (0) 274 3567973

Ho Chi Minh City, Vietnam





GLOBAL PROJECT



PMFTC BATANGAS (PHILIP MORRIS)

- Project lead time: 2014
- Location: Philippines
- Number of CA Chamber: 2
- Dimension: 12.4 x 6.1 x 4.2m
- No of C48: 192
- Average one-time treatment:
 Approximately 28.880 kg



www.eco2.nl +84 (0) 274 3567973

Ho Chi Minh City, Vietnam





GLOBAL PROJECT



JTI PHILIPPINES

- Project lead time: 2020
- Location: Philippines
- Number of CA Chamber: 7
- Dimension: 18.8 x7.5 x5.7m
- No of C48: 624













GLOBAL PROJECT



JTI INDONESIA

- Project lead time: 2019
- Location: Indonesia
- Number of CA Chamber: 6
- Dimension: 18 x 5.8 x 5.8m
- No of C48: 468



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- Ho Chi Minh City, Vietnam





GLOBAL PROJECT



TTL

- Location: Turkey
- Number of CA Chamber: 5
- No of C48: 492
- Average one-time treatment: Approximately 98.400 kg





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GLOBAL PROJECT



JTI GREECE

- Location: Greece
- Number of CA Chamber: 11



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PRODUCT PORTFOLIO:

CONTROLLED ATMOSPHERE

CHAMBER



LOCAL PROJECT



OLAM PLEIKU

- Project lead time: 2011
- Location: Vietnam
- Number of CA Chamber: 6
- Dimension:
 - 01 chamber: 18.5m x 3.4m x 3.1m
 - 05 chambers: 9.3mx3.1mx3.1m





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PRODUCT PORTFOLIO:

CONTROLLED ATMOSPHERE

CHAMBER



LOCAL PROJECT



OLAM BIEN HOA

- Project lead time: 2010
- Location: Vietnam
- Number of CA Chamber: 8
- Dimension: 14.3m x 4.0m x 3.3m



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CONTROLLED ATMOSPHERE

CONTAINER

By using the refer-container to make the controlled atmosphere system. This mobile-controlled atmosphere system. This mobile system will be suitable for a flexible solution because it is easy to locate it everywhere in the client plant.

Advantages of CA Container

• Applied the same principle with the CA Chamber

• The mobile treatment solutions

• Easy for modification location.

• The most effective CA solutions in the short term.













PRODUCT PORTFOLIO: CONTROLLED ATMOSPHERE

CONTAINER



LOCAL PROJECT



OLAM PITASCHIO

- Project lead time: 2023 · Location: Vietnam
- Number of CA Container: 3
- Dimension: 12.1m x 2.4m x 2.6m





CONTROLLED ATMOSPHERE BAG

In the process of product development, we have recently developed a new product control atmosphere bags. With this controlled atmosphere bag, we can reuse it many times instead of using plastic for furnigation services for customers. Plastic bags in furnigation and discharge into the environment will adversely affect the environment and the atmosphere.

- Advantages of CA bag or tent

 The best solutions for low-value products and do in huge volume.
 The cost optimization solution for small-volume organic companies

We provide different sizes according to the quantity of the customer's goods.

	Price (USD)
Machine room forCA bag contain 96 C48 Machine can run multi CA bag	30,000
Machine room forCA bag contain 192 C48 Machine can run multi CA bag	41,000
Machine room forCA bag contain 288 or 384 C48	
Machine can run multi CA bag	43,000
Price of CA bag (depend on demand)	5000 - 7000







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CONTROLLED ATMOSPHERE TENT

- Tent, equipment such as control cabinet, valv
- set using for treatment
 Nitrogen generator with buer tank
- Air compressor with buer tank

Benefit:

- Low investment cost
- Kill all stages of insects
- Limit contamination of products after treatment because there are 2 separate doors.
 • No chemicals, no residue on the product
- Safe for the environment and users The monitoring system will be used
- throughout the treatment time to ensure the parameter will reach the achievement







Conclusions



- The use of CA is a competitive technology.
- It is the pest control solution for the demanding consumers request for organic commodities and for conventional products.
- It is conform world wide legislation.
- There are no residues left after the treatment.
- The method is environmental friendly.
- The system is used without waiting for a fumigator.
- No insect or rodent resistance with the use of Controlled Atmosphere.
- Reducing the risk for working personnel and consumers.



Peterson-EcO2 CONTROLLED ATMOSPHERE INVESTMENT COST





Investment cost: bases on quantity of product or particularly demand, we will design or advise appropriate solution



Mission: Promote local support and contribute to enhance value of client product.

For more information contact us at:

salesvn@eco2.vn

info@eco2.nl

Thanks for your attention!



The smart choice in pest control and preservation

MICROWAVE DIELECTRIC HEATING TREATMENT FOR PEST IN AGRICULTURE

Present by Nguyen Van Nhat - Deputy Managing



Director ECO2 Company 13 May 2024





Drawbacks of conventional method



- Ionization radiation: The main problem is that it is not possible to shut of the radiation after ending the treatment.
- Freezing treatment: It is not a complete method due to high price and relatively long required time.
- Conventional heating: This kind of heating warms both pest and the agricultural product similarly which may destroy product's quality.
- Chemical sprays:It has methyl bromide which is harmful to health and it affects on thickness of ozone layer.

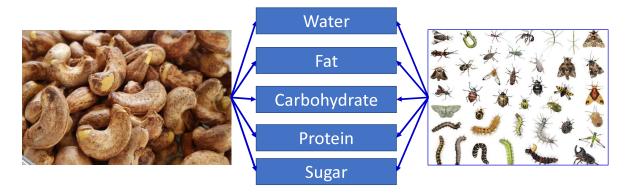
Disadvantage of Pesticides



- Environmental Effects: Pollute Air, Water and Soil. Ecosystems are damaged. Reduce Nitrogen fixation, threaten fish, birds and animal habitat.
- Reducing the thickness of Ozone layer.
- Health Effects: May cause neurological and psychiatric complications, brain tumors, cancers, spontaneous abortions, stillbirths, and birth defects

Fundamental

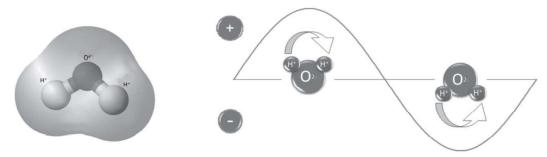




Water, fat, carbohydrate, protein and sugar molecules are the main composition in Nuts and Insects. These molecules will absorb MW energy in a process called dielectric heating, leading to an increase in the temperature to kill insects as well as microbial.

Fundamental





A dipolar water molecule and Dipole orientation in a MW environment

Under the irradiation of microwave, the movement of water molecules creates heat as the rotating molecules hit other molecules and put them into motion.

Important points:

Heat is generated within the material Rapid in comparison with conventional heating

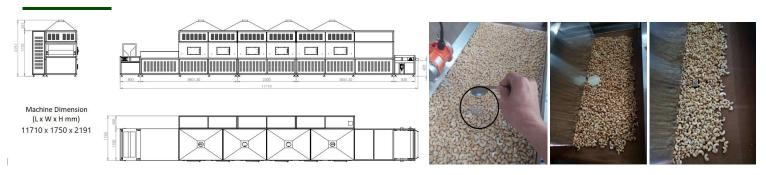
Advantages of microwave treatment over conventional methods



- Heat isn't transferred to material. Instead the material is induced to heat itself..
- Lower energy consumption.
- Causes less damage to substance than other conventional methods using high temperature
- Does not cause shrinkage or toughening of food
- Flavors and taste remain unchanged

Experiments









Result



	Time							/er (%	ř.		Power				Inlet								Ou	tlet					
No	Time		Weight	Speed (m/mir			Pov	/er (%)		(W)	Moist of	Temperature		Temp	erature	of produ	ct (°C)		Malara	Moist of Temperature of prod			of product	(°C)		Portable		Insect stat
	Date	time	(kg))	C1	C2	С3	C4	C5	С6	Total		o [:] product (°C)	C1	C2	C3	C4	C5	C6	product (%)	C1	C2	С3	C4	C5	C6	thermometer	color of product	rate
1	17/11/2022	14:30	130	2	40	40	40	40	40	40	22,800	4.6 (mới lấy từ phòng mát)		35	35	35	35	35	35	5.3	(36)	(39)	(43)	(47)	(52)	57	53-55	Unchange	Alive
2	17/11/2022	16:25	100	2	50	50	50	50	50	50	28,500	4.7		32.8	32.6	32.7	32.8	32.8	32.8	5.3	35.4-36.5	37.342.5	45.4-47	52.7-54.2	57.0-60.5	60.5-62.5	57-59	Unchange	90%
3	19/11/2022	9:34	75	2.5	58	58	58	58	58	58	33,060	5.1		27.8	27.5	27.5	27.7	27.8	27.7		34.8-35.1	39.5-41.1	46.4-47.3	53.9-54.3	57.3-58.1	60.6-62.5	58.4-61.2	Unchange	Alive
4	19/11/2022	10:50	75	2.5	69	59	52	74	45	30	32,910	5.1		28.8	28.8	28.9	29.1	29.3	29.3		35.0-35.2	41.9-42.7	47.9-49.5	52. 6 -53.5	57.6-58.1	60.2-63	57.4-59.2	Unchange	95%
5	21/11/2022	14:00	70	2.5	79	81	81	52	30	30	36,390	4.2	30	29.2	28.9	29	29.1	29.2	29.2	4	36.5-37.1	45.5-46.8	53.8-55	60-63.4	63.1-65.2	65.2-68.1	58-63	Unchange	100%
6	21/11/2022	14:30	150	2.5	79	81	81	52	30	30	36,390	4.2	30	~34	~34	~34	~34	~34	~34	4	37-37.2	44.3-45.5	52.6-53.4	61.8-62.2	67.3-68.1	68.6-71.5	58-63	Unchange	100%
7	23/11/2022	17:05	100	2.5	100	83	83	53	35	35	39,480	4.9	28	~28	~28	~28	~28	~28	~28	4.7	37.5-38.1	45-47.1	53-54.5	55.3-63.6	65-67	67-70	65-70	Unchange	100%
8	24/11/2022	14:10	100	2.5	91	89	89	45	30	30	38,550	5	28.8	~27	~27	~27	~27	~27	~27	4.8 (đo sau 15' nguội)	35.5-36.3	43.5-44	49-51.3	56-57	59-60	60-61	58-61	Unchange	100%
9	24/11/2022	17:00	100	2.5	99	89	89	45	30	30	39,270	5.1	28.8	~28.8	~28.8	~28.8	~28.8	~28.8	~28.8		36.4-37	42.8-43.7	49.3-51.5	54,6-57	58.6-60.2	60.6-63	60-63	Unchange	100%
10	26/11/2022	09:10	150	2.5	94	89	89	45	30	30	38,820	5.2	28.5(29)	27+0.5	27+0.5	27+0.5	27+0.5	27+0.5	27+0.5	4.6	36.1-36.7	44.2-44.5	51.7-52.8	60,3-61	64.1-66.5	66.7-71.7	65.8-67.6	Unchange	100%
11	5/12/2022	15:25	110	2.4	29	86	86	43	29	29	31,890	4	35	~33	~33	~33	~33	~33	~33	3.7	39.5-40	45.7-46.2	51.7-53	58.3-62	61.5-63.3	62-64.8	60-62	Unchange	100%
12	6/12/2022	15:00	130	2.4	82	87	87	44	29	29	37,020	4.2	29.5	~33.3	~33.3	~33.3	~33.3	~33.3	~33.3	4.0 (đo sau 15' nguội)	38.2-39.4	47.4-48.4	53.6-57.3	61.8-64.2	61.5-66	65-68.4	64-68.9	Unchange	100%
13	17/12/2022	11:10	150	2.4	81	86	86	43	29	29	36,570	3.9	29.5	~29	~29	~29	~29	~29	~29	3.9 (đo sau 80' nguội)	36.6-37.4	45.5-46.8	53.7-55.3	60.9-62.4	65.8-68	67.9-69.7	66-68	Unchange	100%
14	26/12/2022	10:30	150	2.4	86	86	86	43	29	29	37,020	3.8	29	~26	~26	~26	~26	~26	~26	3.8 (đo sau 15' nguội)	38.6-39.5	46.4-47	51.8-53	57.3-58.2	60.9-61.2	62,6-65.1	60-63	Unchange	100%

Conclusion



- This method \ dielectric heating can be used to kill the pests in post harvest agricultural storage without affecting the product.
- This method is more effective compared to the conventional methods.
- The MIT prove to be an efficient way of controlling the pests with minimum environmental and health hazards.





Features of MIT



1 Simple, automatic, safe operation

2 Temperature control easily

3 Low energy consumption, reduce operation cost (no need worker for loading \ unloading into fumigation area)

4 Moisture control

5 Be able to adjust processing speed for various purpose

Benefit of MIT investment



Description	Microwave In-line Treatment machine	Value				
Total time of processing	1 day \ do along with packing line	Optimizing process and quantity of treated products → Saving processing time → Optimazing cash flow				
Volume of cashew kernel storage due to processing	2 Conts (continuous treatment, no waiting time during fumigation process)	Flexible \ reduce working capital \ saving cost of capital and flexible in processing				
Flexible order filling	Don't have to wait number of days as conventional fumigation	Proactive in production plan				
Risk of infestation	Reducing infestation to minimum as immediately packing	Save extra cost at destination \ import country				
Required fumigation area	50 m2	Optimizing warehouse area				
Labor for operation	Need only 1 supervisor	Saving labor cost, cost of equipment and goods damage. Cost for safety				
Preservation	No require storage of untreated products → no space for growing insect	Reducing infestation to minimum. Treated products is vacuum immediately and sell in appropriate price				

Operation process



- Step 1: Provide goods via hopper of the MIT.
- Step 2: At the control screen, switch to Automatic/ AT1, input expected productivity, and input product temperature and moisture.
- Step 3: Push START button



MIT information

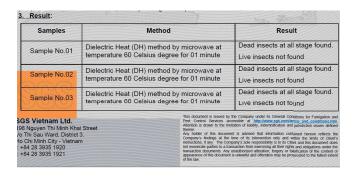


	Machine capacity 1000 kg / hour	Machine capacity 1500 kg / hour	Machine capacity 2000 kg/hour
Dimensions (L x W x H) mm	12000 x 1700 x 2200 mm	(13910 + 620) x 1830 x 2200 mm	(17710 + 620) x 1830 x 2200 mm
Quantity of compartment	6	8	10
Power Supply	3 phase – 380 VAC – 50 Hz	3 phase – 380 VAC – 50 Hz	3 phase – 380 VAC – 50 Hz
Total magnetron (KW)	57 KW (Can be controlled)	69 KW (Can be controlled)	78 KW (Can be controlled)
Cooling method	Water (Closed Cooling Tower)	Water (Closed Cooling Tower)	Water (Closed Cooling Tower)
Conveyor belt (1m width)	Heat resistant 200°C	Heat resistant 200°C	Heat resistant 200°C
Speed rate meter / minute	0.5 ÷ 6	0.5 ÷ 6	0.5 ÷ 6
Controller	Siemen PLC	Siemen PLC	Siemen PLC
Temperature sensor	Infrared 0 ÷ 300°C	Infrared 0 ÷ 300°C	Infrared 0 ÷ 300°C



Insect control





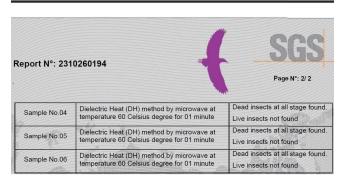
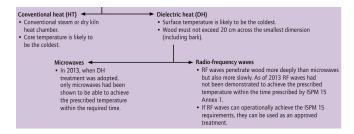


Table 1.1 Response of insect pests to high temperatures

Temperature range (°C)	Effect on insects
25–30	Optimum for development
30–36	Maximum temperature for reproduction of most species
36-42	Populations die out, mobile insects seek cooler zones
42-50	Death within a day
50-60	Death within an hour
Above 60	Death within a minute

Source: Modified from Banks and Fields (1995), and Burks et al. (2000).



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Microbial control

Table 1. Settings are verificated

			PARAMETER		
SETTING	Target temperature (The temperature is maintained in the Heat Chamber H4 & H5)	Belt speed	Residence time (at target temperature)	Bed depth	Total loading
Setting 1	80°C	0.9 m/min	2.5 mins	2 cm	100 kg
Setting 2	90°C	0.9 m/min	2.5 mins	2 cm	100 kg
Setting 3	100°C	0.9 m/min	2.5 mins	2 cm	100 kg

Table 3. The level of bacterial inoculum

No.	Organisms	Initial inoculum level	Log-transformed density	Method
1	Escherichia coli ATCC 13076	1.9 x 10 ¹¹ CFU/mL	11.29 Log CFU/g	AOAC 990.12
2	Salmonella Enteritidis ATCC 25922	3.3 x 10 ¹¹ CFU/mL	11.52 Log CFU/g	AOAC 990.12
3	Inoculation suspension	1.3 x 10 ¹¹ CFU/mL	11.12 Log CFU/g	AOAC 990.12
	10)		100	

PETERSON EcO.

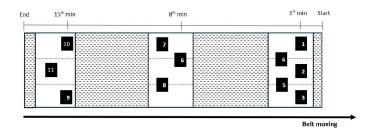


Table 9. Bacterial log-reduction data analysis of Setting 2 & 3

		Bacterial log-reduction after heat process by subgroup										
Parameter	Total	Heading	Middle	End	Left	Middle left	Middle	Middle right	Right			
	(1-11)	(1, 2, 3, 4, 5)	(6, 7, 8)	(9, 10, 11)	(1, 10)	(4, 6)	(2, 11)	(5, 8)	(3, 9)			
Setting 2: 90°C	Setting 2: 90°C for 2.5 mins, 2 cm, 100 kg											
Mean	4.1	3.4	4.5	4.8	4.3	4.2	4.0	3.4	3.9			
Setting 3: 100°C for 2.5 mins, 2 cm, 100 kg												
Mean	4.9	4.5	5.1	5.3	4.8	5.2	4.6	4.5	5.2			

16



IN PRACTICE

















GLOBAL PROJECT



Quang Thien Imex S.A

- Project lead time: 2023-2024
- Location: Côté D'Ivoire
- Productivity: 1 MIT 1,500 kilogram/hour
 - 1 MIT 2,000 kilogram/hour
- Dimension (L x W x H)
- 1 MIT (13910 + 620) x 1830 x 2200 mm
- 1 MIT (17710 + 620) x 1830 x 2200 mm





Ho Chi Minh City, Vietnam





GLOBAL PROJECT



Olam Ivoire S.A

- Project lead time: 2024
- Location: Ivory Coast
- Productivity: 1 MIT 2,000 kilogram/hour
- Dimension (L x W x H):
- 1 MIT (17710 + 620) x 1830 x 2200 mm







LOCAL PROJECT



Ngoc Chau Co., Ltd

- Project lead time: 2022 2024
- Location: Viet Nam
- Productivity: 1 MIT 1,500 kilogram/hour 1 MIT 2,000 kilogram/hour
- Dimension (L x W x H)
- 1 MIT (13910 + 620) x 1830 x 2200 mm
- 1 MIT (17710 + 620) x 1830 x 2200 mm



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LOCAL PROJECT



MINH LOAN CO.,LTD

- Project lead time: 2022 2024
- Location: Viet Nam
- Productivity: 1 MIT 1,500 kilogram/hour 1 MIT 2,000 kilogram/hour
- Dimension (L x W x H)
- 1 MIT (13910 + 620) x 1830 x 2200 mm
- 1 MIT (17710 + 620) x 1830 x 2200 mm







GLOBAL PROJECT



DORADO IVORY

- Project lead time: 2023
- Location: Côte d'Ivore
- Productivity: 1 MIT 2000 kilogram/hour
- Dimension (L x W x H)
- 1 MIT (17710 + 620) x 1830 x 2200mm



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LOCAL PROJECT



TRỤ LÀNH CO., LTD

- Project lead time: 2023
- Location: Viet Nam
- Productivity: 1 MIT 2000 kilogram/hour
- Dimension (L x W x H)
- 1 MIT (17710 + 620) x 1830 x 2200mm



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LOCAL PROJECT



HOÀNG LONG CO., LTD

- Project lead time: 2024
- Location: Viet Nam
- Productivity: 1 MIT 2000 kilogram/hour
- Dimension (L x W x H)
- 1 MIT (17710 + 620) x 1830 x 2200mm



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LOCAL PROJECT



THIÊN KỲ BP CO., LTD

- Project lead time: 2023
- Location: Viet Nam
- Productivity: 1 MIT 2000 kilogram/hour
- Dimension (L x W x H)
- 1 MIT (17710 + 620) x 1830 x 2200mm



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LOCAL PROJECT



LIÊN VIỆT CO., LTD

- Project lead time: 2024
- Location: Viet Nam
- Productivity: 1 MIT 2000 kilogram/hour
- Dimension (L x W x H)
- 1 MIT (17710 + 620) x 1830 x 2200mm







LOCAL PROJECT



VINH PHƯỢNG CO., LTD

- Project lead time: 2024
- Location: Viet Nam
- Productivity: 1 MIT 1500 kilogram/hour
- Dimension (L x W x H)
- 1 MIT (13910 + 620) x 1830 x 2200mm









Peterson-EcO2 CONTROLLED ATMOSPHERE INVESTMENT COST







Investment cost: bases on quantity of product or particularly demand, we will design or advise appropriate solution

Mission: Promote local support and contribute to enhance value of client product.

For more information contact us at:

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info@eco2.nl

Thanks for your attention!



TREATING FRESH FRUIT FOR **EXPORTATION BY USING IRRADIATION**

PRESENTATION

Monday, May 13th, 2024





TREATING FRESH FRUIT FOR **EXPORTATION BY USING IRRADIATION**

General features of Toan Phat irradiation company



The irradiation technologies being applied at TPI company



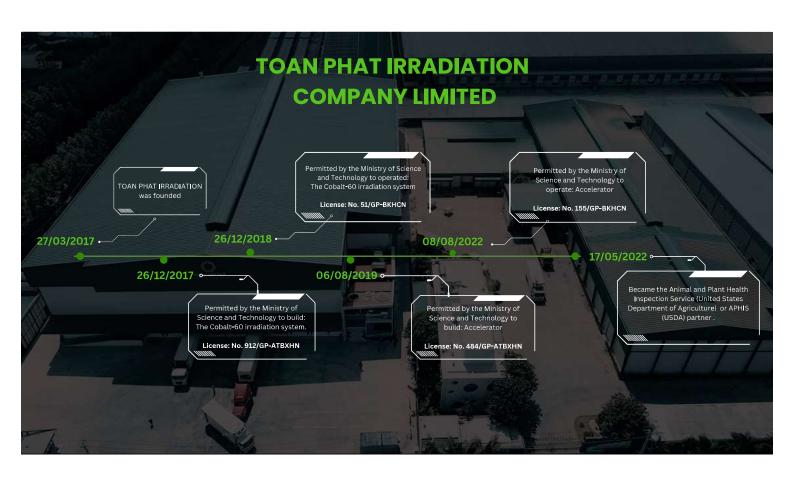
The products being irradiated at TPI, focusing mainly on fresh fruit being exported to difficult markets.

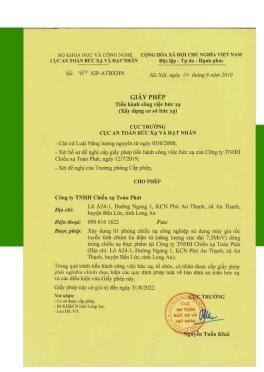


Part 4

The difficulties and advantages that the irradiation industry has been facing until now.







CERTIFICATE FOR ACCELERATOR

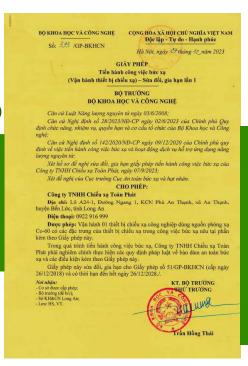
BỘ KHOA HỌC VÀ CÔNG NGHỆ CỘNG HÓA XÃ HỘI CHỦ NGHĨA VIỆT NAM Độc lập - Tự do - Hạnh phúc Số: /SS /GP-BKHCN Hà Nội, ngày € V tháng 8 năm 2022 GIÁY PHÉP Tiến hành công việc bức xạ (Vận hành thiết bị chiếu xạ công nghiệp) BỘ TRƯỚNG BỘ KHOA HỌC VÀ CÔNG NGHỆ Căn cứ Luật Năng lượng nguyên từ ngày 03/6/2008;
Căn cứ Nghị định số 9/2017/NĐ-CP ngày 16/8/2017 của Chính phủ Quy định chức năng, nhiệm vụ, quyên hạn và cơ cầu tổ chức của Bố Khoa học và Công nghệ:
Cân cứ Nghị định số 14/2720/NĐ-CP ngày 09/12/2020 của Chính phủ quy định về việc tiến hành công nghệ bức xạ và học đồng dịch vụ hỗ trợ ting dụng năng lượng nguyên từ; Xét hổ sơ để nghị cấp giấy phép tiến hành công việc bức xạ của Công ty TNHH Chiếu xạ Toàn Phát, ngày 01/4/2022; Xét đề nghị của Cục trưởng Cục An toàn bức xạ và hạt nhân. СНО РНЕР: Công ty TNHH Chiếu xạ Toàn Phát Địa chỉ: Lô A24-1, Đường Ngang 1, KCN Phú An Thạnh, xã An Thạnh, huyện Bến Lức, tinh Long An. Diện thoại: 0922 - 916 999 Được phép: Vẫn hành 01 máy gia tốc tuyến tính sử dụng trong chiếu xạ công nghiệp có các đặc trưng như trong phần kèm theo Giấy phép này.

Trong quá trình tiến hành công việc bức xạ Công ty TNHH Chiếu xạ

Toàn Phát phát nghiêm chinh thực hiện các quy định pháp luật về bào dâm an toàn bức xạ và các điều kiện kèm theo Giấy phép này. Giấy phép này có thời hạn 05 năm kể từ ngày kỷ./. KT. BỘ TRƯỞNG THỂ TRƯỞNG Lê Xuân Định



CERTIFICATE FOR COBALT -60 SYSTEM





CERTIFICATE OF APPROVAL

Certicicate of Qualified Treatment Pratice for Regulated Articles





MAY 17th, 2022

Became the APHIS (USDA) partner and irradiated the first fruit cargo exported to the United States market

CERTIFICATE OF APPROVAL

The Animal and Plant Health Inspection Service (APHIS) under the United States Department of Agriculture (USDA) recognizes Toan Phat Irradiation as eligible to perform irradiation on fresh fruits for the US market.

USDA	Cout!G						
USDA	Ceruju	cate of Approva	ı				
	For:	Irradiation					
United States Department of	180	Type of Facility					
Agriculture	This treatment facility the treatment of article Plant Protection and Q	es regulated under the provisions of a	examined and found acceptable for use uarantines and regulations administered				
Plant Health	Toun Ph	at Irradation	Mr. Vuong Dinh Khoat				
Inspection Service	Name o	of Facility -	Technical Director				
100000000	Location: Lô A24-1, Đường Ngang 1, Khu công nghiệp Phú An Thạnh, An Thạnh, Bến Lức, Long An, Vietnam						
Plant Protection	Conditions of Approv						
And Quarantine	2. Treatments must for 3. See compliance agre	perate under the conditions specifi work plan, addenda, treatment ma low approved process configuration ement for conditions under which is packing material should be used fo	nual and 7 CFR 305.9				
	May 17, 2022	Myr					
	Date Approved	Dejon Mengls Certifying Official	Expiration Date				
I .		Foreign Program Specialist					

IRRADIATION TECHNOLOGIES AT TPI



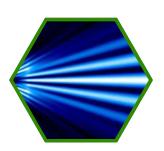
TOAN PHAT IRRADIATION



E-beam irradiation technology



Gramma ray irradiation technology



X-rays irradiation technology



IRRADIATION TECHNOLOGIES AT TPI

Irradiation line with Accelerator

The first line is an irradiation line using accelerator to emit electron beam, and X-ray for treat ment. it is ordered to be produced in Europe in accordance with international standards and imported to Vietnam for reassembly, operation, transfer technology.

This irradiation line has a maximum projection capacity up to 100 tons/day.

Useful energy: 7.5 MeV – 10 MeV.



IRRADIATION TECHNOLOGIES AT TPI

Irradiation line with COBALT-60

The second line: an industrial irradiation line using cobalt 60 source that emit gamma ray for treatment.

Maximum capacity reaches from 80 -120 tons/day.

This line is a 100% localized one that fully meets the requirements of the International Energy Agency licensed by the Ministry of Science and Technology of Vietnam.

Source capacity: 350.000 Ci - 400.000 Ci.



IRRADIATION TECHNOLOGIES AT TPI

Irradiation line with X-ray

In fact, we have only used the Cobalt 60 line for fresh fruit irradiation at TPI.

We are doing the necessary procedures to add X-ray lines to serve fresh fruit irradiation, expected time is 2025. In order to prepare in advance for the coming years, it is possible that the vollume of fresh fruits with irradiation demand will increase.







D	Code	Commodity	Configuration Name	Box Name	Box / Barket Dimensions Length x Width x Height (cm)	Net Weight (kg)	Individual Fruit Weight MIN – MAX	Gross Weight MIN - MAX ▼	Size (Fruit Per box) ▼	Science Name	Vietname se Name	Carrier	
1	TPI-070360 Dragon Fruit BASKET	Dragon Fruit	12	Basket	42 x 32 x 12	4.5	331.6 gr - 804.7 gr	4.69 kg - 5.13 kg	7,8,9,10, 11,12	Hylocereus Spp.	Thanh long	35	
2	TPI-070360 Dragon	Dragon Fruit		Carton	42 x 31 x 12	4.5	381.5 gr - 798.1 gr	5.11 kg - 5.32 kg	7,8,9,10, 11,12	Hylocereus Spp.	Thanh long	30	
3	TPI-070360 Rambutan (4kgs)	Rambutan	10	Basket	41×31×10	4.0	н	4.25 kg - 4.55 kg	н	Nephelium lappaceum	Chôm chôi	40	
4	TPI-070360 Rambutan	Rambutan		Carton	30×22×9	2.0	н	2.22 kg - 2.37 kg	:8	Nephelium lappaceum	Chôm chối	90	
5	TPI-070360 Longan	Longan	10	Basket	41×31×10	5.0	×	5.16 kg - 5.46 kg	×	Dimocarpus Longan	Nhãn	40	
6	TPI-070360 Longan BASKET	Longan	12	Basket	42 x 32 x 12	5.0	ж	5.16 kg - 5.76 kg	-8	Dimocarpus Longan	Nhãn	35	
7	TPI - Litchi BASKET (12CM)	Litchi	12	Basket	42 x 32 x 12	5.0	н	5.36 kg - 5.92 kg	н	Dimocarpus Longan	Väi	35	
В	TPI Litchi Basket (10CM)	Litchi	10	Basket	41×31×10	5.0	×	5.16 kg - 5.76 kg	**	Dimocarpus Longan	Vái	40	
9	TPI-070360 Star Apple BASKET	Star Apple	12	Basket	42 x 32 x 12	4.5	214.0 gr - 720.5 gr	4.81 kg - 5.17 kg	8-20	Chrysophyllum C. cainit	Vú sữa	35	
16	TPI-070360 Star Apple	Star Apple		Carton	42 x 31 x 12	4.0	162.5 gr - 777.8 gr	4.59 kg - 4.93 kg	8 - 20	Chrysophyllum C. cainit	Vú sữa	30	
11	TPI-070360 Mango Huge Size BASKET	Mango	Huge-12	Basket	42 x 32 x 12	5.0	579.3 gr - 1,334.4 gr	5.18 kg - 5.76 kg	5-8	Mangifera indica	Xoài	35	
2	TPI-070360 Mango Tiny Size BASKET	Mango	Tiny-12	Basket	42 x 32 x 12	5.0	256.3 gr - 624.4 gr	5.16 kg - 5.65 kg	9-18	Mangifera indica	Xoãi	35	V A
13	TPI-070360 Mango (small size)	Mango	Small-10	Basket	41×31×10	5.0	308.4 gr - 636.3 gr	5.15 kg - 5.49 kg	н	Mangifera indica	Xoài	40	
14	TPI-070360 Mango (Big size)	Mango	Big-10	Basket	41×31×10	5.0	619.8 gr - 1,138.7 gr	5.22 kg - 5.49 kg	э	Mangifera indica	Xoài	40	
15	TPI-070360 Mango Huge Size	Mango	Huge	Carton	42 x 31 x 12	5.0	631.1 gr - 1,319.5 gr	5,33 kg - 5.89 kg	5-8	Mangifera indica	Xoài	30	
6	TPI-070360 Mango Tiny Size	Mango	Tiny	Carton	42×31×12	5.0	216.4 gr - 674.9 gr	5.39 kg - 5.80 kg	9-18	Mangifera indica	Xoài	30	
7	TPI-070360 Pumelo Big Size	Pummelo	Big	Carton	47×35×20	9.0	1,418.6 gr - 2,003.2 gr	9.80 kg - 10.60 kg	5,6,7	Citrus maxima	Buởi	16	
8	TPI-070360 Pumelo Small Size	Pummelo	Small	Carton	47×35×20	9.0	822.1gr - 1,440.7 gr	9.70 kg - 10.50 kg	6,7,8	Citrus maxima	Buéri	16	
3	TPI-070360 Pumelo	Pummelo	Medium	Carton	51×41×21	11.0	1,164.0 gr - 1,800.8 gr	11.46 kg - 12.59 kg	6,7,8,9,10	Citrus maxima	Bưởi	12	









STAR APPLE FRUIT

One type of carton







STAR APPLE FRUIT

One type of basket







LYCHEE

Two types of basket



NEW ZEALAND MARKET

For this market evreything is the same as the US market.

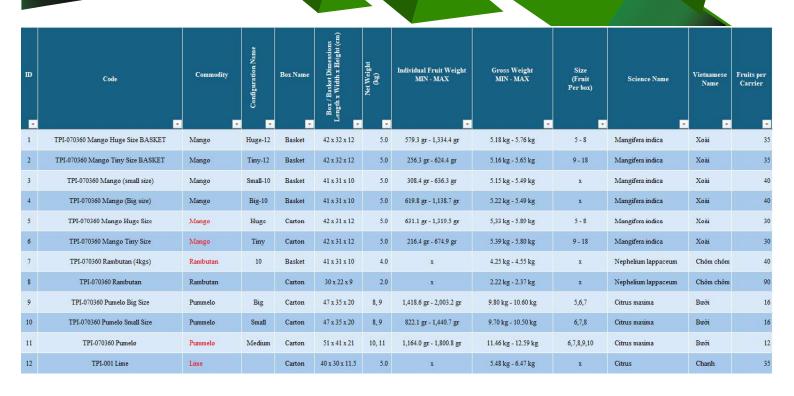
The items we have been treating and exporting to New Zealand market include the following configurations:





Lime

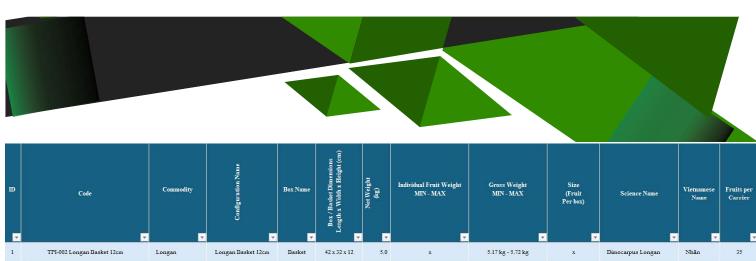












1	D	Code	Commodity	Configuration Name	Box Name	Box / Basket Dimension Length x Width x Height	Net Weight (kg)	Individual Fruit Weight MIN - MAX	Gross Weight MIN - MAX	Size (Fruit Per box)	Science Name	Vietnamese Name	Fruits per Carrier
1	1	TPI-002 Longan Basket 12cm	Longan	Longan Basket 12cm	Basket	42 x 32 x 12	5.0	x	5.17 kg - 5.72 kg	×	Dimocarpus Longan	Nhãn	35
2	2	TPI-003 Longan Basket 10cm	Longan	Longan Basket 10cm	Basket	42 x 32 x 10	5.0	x	5.16 kg - 5.69 kg	x	Dimocarpus Longan	Nhãn	40
ŝ	3	TPI-004 Mango Basket Big size	Mango	Mango Basket Big size	Basket	42 x 32 x 12	5.0	285.70 gr - 1,361.40 gr	5.21 kg - 5.83 kg	5 - 20	Mangifera indica	Xoài	35
4	4	TPI-005 Mango Basket Small size	Mango	Mango Basket Small size	Basket	42 x 32 x 12	5.0	257.06 gr - 661.16 gr	5.18 kg - 5.68 kg	9 - 20	Mangifera indica	Xoài	35
3	5	TPI-006 Mango Carton Big size	Mango	Mango Carton Big size	Carton	42 x 31 x 12	5.0	255.63 gr - 1,356.33 gr	5.33 kg - 5.90 kg	5 - 20	Mangifera indica	Xoài	30
e	6	TPI-007 Mango Carton Small size	Mango	Mango Carton Small size	Carton	42 x 31 x 12	5.0	223.19 gr - 674.35 gr	5.37 kg - 5.81 kg	9 - 20	Mangifera indica	Xoài	30
7	7	TPI-008 Pummelo Carton	Pummelo	Pummelo Carton	Carton	51 x 41 x 21	11.0	707.30 gr - 2,002.46 gr	11.55 kg - 12.59 kg	5 - 14	Citrus maxima	Bười	12
ŧ	8	TPI-001 Passion Fruit	Passion fruit	Passion fruit	Carton	40 x 30 x 8	2.5	79.70 gr - 157.0 gr	2.60 kg - 3.03 kg	22-26		Chanh dây	55



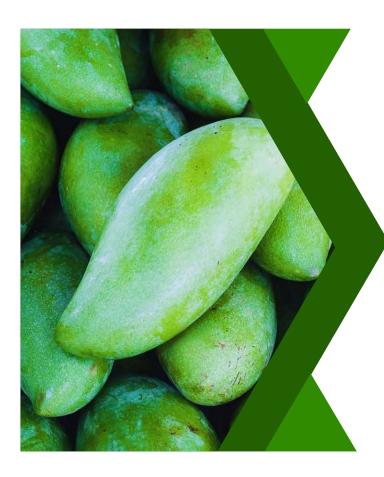






MANGOThree types of basket







MANGO

Two types of carton









DIFFICULTIES

- This is a new profession, so it is difficult to access and requires highly specialized human resources
- The policies regulating this special profession are quite complex and detailed.
- Irradiated goods must follow a chain of activities, not individual ones, including famers, package factories, irradiation factories, logistics, air and sea transport companies.
- Regarding irradiation factory, the initial investment cost is quite high, the time to build facilities is long, and the workforce has to work in a harsh environment.
- The above difficulties lead to a major obstacle in the future. If market demand increases unexpectedly, it will be difficult for us to keep up and meet that demand.



ADVANTAGES

- Ministry of Agriculture experts have mastered the steps to remove technical barriers to quickly meet the requirements of partners.
- The number of highly skilled workers trained in this field is increasing, which is also good news
- Speaking specifically about Toan Phat Irradiation Company, we have a technical force with experience in all 3 types of irradiation technologies, with over 10 years of working experience, which is a great advantage to be able to meet the requirements of the market.



THANK YOU

FOR YOUR ATTENTION



Mr. VUONG DINH KHOAT - 0922.916.999



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