

In-country Workshop on Competition Enforcement for New Staff

 **Hanoi, Vietnam**

 **9-11 April 2024**

This Workshop will provide an introduction to competition enforcement **for new case handlers** working in competition authorities. It will include practical tips on the everyday of case handlers and it will cover anti-cartel enforcement, abuse of dominance and merger control. Practical exercises will illustrate hands-on issues and enable participants to meet and discuss common challenges.

Agenda

DAY 1 – Tuesday 9 April

09:00-09:20	OPENING REMARKS <ul style="list-style-type: none"> • Senior Representative from VCC • Ms. Alessandra Tonazzi (Senior Competition Expert, OECD) • Mr. Hotae Kim (Director General, OECD KPC Competition Programme)
09:20-09:30	INTRODUCTION TO THE OECD-KOREA POLICY CENTRE (Video)
09:30-09:40	Group Photo Session (including VIPs, and participants)
09:40-10:00	Participants briefly introduce themselves and their agency to the group
10:00-11:00	An Overview of Competition Policy and Enforcement <ul style="list-style-type: none"> • Ms. Alessandra Tonazzi (Senior Competition Expert, OECD)
11:00-11:10	COFFEE BREAK
11:10-12:30	FUNDAMENTALS OF CARTELS ENFORCEMENT Legal grounds; Scope and nature of the prohibition; Concept of cartel and concept of agreement; types of cartels; investigations and institutions; looking for evidence; procedural aspects. <ul style="list-style-type: none"> • Ms. Madeleine Karipidis, Director, Competition Division's Competition Enforcement, Coordination & Strategy Branch, ACCC, Australia
12:30-13:30	LUNCH
13:30-14:30	PRACTICAL TIPS RELATED TO CARTEL CASES <ul style="list-style-type: none"> • Mr. Alex Wong, Acting Head (Investigations II), Operations Division,

	Competition Commission of Hong Kong
14:30-14:40	COFFEE BREAK
14:40-16:00	HYPOTHETICAL EXERCISE (1) ON A CARTEL CASE
16:00-16:30	CASE STUDY I: Anti-cartel Enforcement Cases in Korea <ul style="list-style-type: none"> Mr. Dongyeon Kim, Director, OECD KPC Competition Programme
16:30-16:45	CLOSING REMARKS ON CARTELS

DAY 2 – Wednesday 10 April

09:00-10:30	FUNDAMENTALS OF ABUSE OF DOMINANCE The notion and assessment of abuse of dominance; definition of relevant market; market power; exclusionary and exploitative conduct <ul style="list-style-type: none"> Ms. Alessandra Tonazzi, Senior Competition Expert, OECD
10:00-10:10	COFFEE BREAK
10:10-11:00	PRACTICAL TIPS RELATED TO ABUSE OF DOMINANCE CASES <ul style="list-style-type: none"> Ms. Madeleine Karipidis, Director, Competition Division's Competition Enforcement, Coordination & Strategy Branch, ACCC, Australia
11:00-12:30	HYPOTETICAL EXERCISE (2) ON ABUSE OF DOMINANCE
12:30-14:00	Lunch
14:00-18:00	Cultural Tour

DAY 3- Thursday 11 April

09:00-10:30	FUNDAMENTALS OF MERGER REVIEW I Procedural aspects: notification, requests for information <ul style="list-style-type: none"> Mr. Adam Mendel, US Federal Trade Commission Bureau of Competition, FTC's Northeast Regional Office (NERO) in New York City Mr. Kohei Hasegawa, Section Chief of M&A Division, Japan Fair Trade Commission
10:30-10:40	COFFEE BREAK
10:40-12:10	FUNDAMENTALS OF MERGER REVIEW II Competitive assessment: market definition, analysis of effects, remedies <ul style="list-style-type: none"> Mr. Adam Mendel, US Federal Trade Commission Bureau of Competition, FTC's Northeast Regional Office (NERO) in New York City Mr. Kohei Hasegawa, Section Chief of M&A Division, Japan Fair Trade Commission
12:10-13:30	Lunch
13:30-14:45	HYPOTHETICAL EXERCISE (3) ON A MERGER
14:45-15:45	CASE STUDY II: Participating Country from Asia-Pacific Region <ul style="list-style-type: none"> Country A

	<ul style="list-style-type: none">• Country B
15:45-16:00	COFFEE BREAK
16:00-16:30	Wrap-up Session
16:30-17:00	CLOSING CEREMONY <ul style="list-style-type: none">• Senior Representative from VCC• Ms. Alessandra Tonazzi (Senior Competition Expert, OECD)• Mr. Hotae Kim (Director General, OECD KPC Competition Programme)• Certificate Granting