Japan-Taiwan Business Alliance collaborating with Mizuho Bank

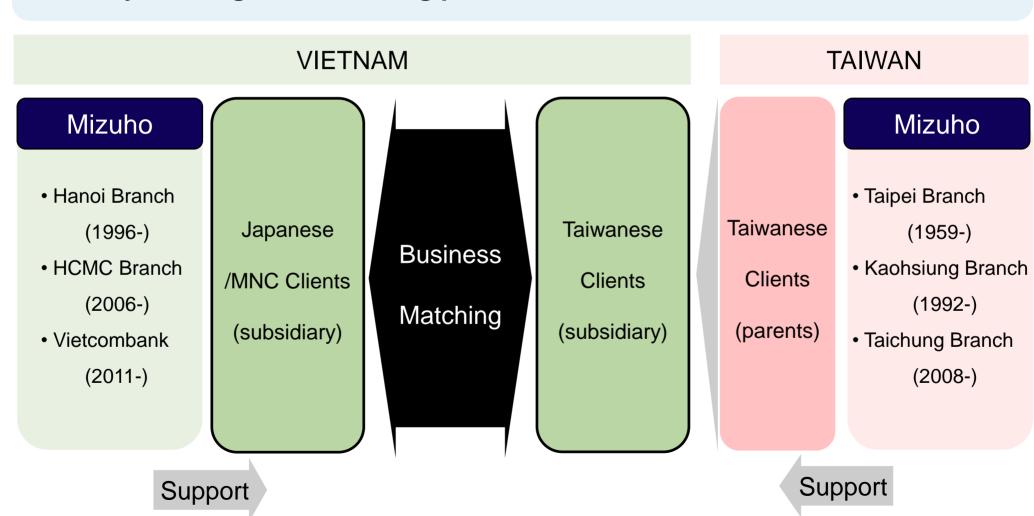
 \sim Japan Taiwan Business Matching Seminar in Vietnam \sim 20 September, 2019

Presented by Mizuho Bank Ltd, Ho Chi Minh City Branch

MIZUHO

Mizuho's support in Vietnam

" <MIZUHO> supports the development of Japanese and Taiwanese Companies by utilizing overwhelming presence both in Vietnam and Taiwan"



MOU was signed between <MIZUHO> and "TAITRA in May 2019

- Taiwan External Trade Development Council (TAITRA) is Taiwan's foremost nonprofit trade promotion organization. Sponsored by the government and industry organizations, TAITRA assists enterprises to expand their global reach.
- In May 2019, Mizuho signed MOU with TAITRA regarding collaboration between Japanese and Taiwanese companies. In July 2019, at a seminar on Japan-Taiwan cooperation hosted by TAITRA held in Malaysia, Mizuho made a presentation on the possibility of Japan-Taiwan cooperation in Southeast Asia.

MOU Signing Ceremony



Presentation Materials at TAITRA Seminar

	Taiwanese companies		Japanese companies
	·	Alliance	
Strengths	Efficiency in production and technology Business network in Asia	opportunity in Southeast Asia	High reliability worldwide Strict quality control
Environment	Higher production costs in China New southbound policy Need to diversify risks in the face of US-China trade war		Higher production costs in China Need to capture new business opportunities

Mizuho Bank in Vietnam

- Over 20 years of corporate banking operation in Vietnam to fulfill all clients needs
- Alliance with Vietcombank and its subsidiaries has let Mizuho to spread its wings in Capital Markets stronger

Mizuho's Unique Presence

One of the First Japanese Banks to Operate in Vietnam

- Two full corporate banking branches in Vietnam
- Hanoi branch was established in 1996
- Ho Chi Minh branch was established in 2006

Localization

- Full corporate banking licences
- Over 300 staff is working in Hanoi and Ho Chi Minh branch
- Approximately 1,000 corporate customers and projects in Hanoi Branch (over 900 Japanese corporate customers & over 40 Vietnamese corporate customers)
- Approximately 990 corporate customers and projects in Ho Chi Minh City Branch (Around 870 Japanese corporate customers & 120 Non Japanese corporate customers)

Vietcombank strategic investment enables Mizuho to provide localised services

- In Sept. 2011, Mizuho Corporate Bank (former body of Mizuho Bank, Ltd.) entered into a capital and business alliance with Vietcombank (one of the largest commercial banks in Vietnam). The alliance has improved services for our customers by strengthening the bank's structure to support the business development of our customers in VN
- Currently, 6 secondee from Mizuho works in Vietcombank, and one of them being the Vice President

Hồ Hoàn Kiệ m

Mizuho in Vietnam



MIZUHO

Hanoi Branch

Establishment: 1996 Local staff : 171

Japanese Expatriates: 11



Hanoi Branch 4th Floor, 63 LTT Building 63 Ly Thai To Street, Hanoi

Dân Chủ Họt

Address



Ho Chi Minh Branch 18th Floor, Sun Wah Tower 115 Nguyen Hue Boulevard, District 1, Ho Chi Minh City

*As of September, 2018

Local staff : 126

Japanese Expatriates: 9

Ho Chi Minh Branch

Establishment: 2006

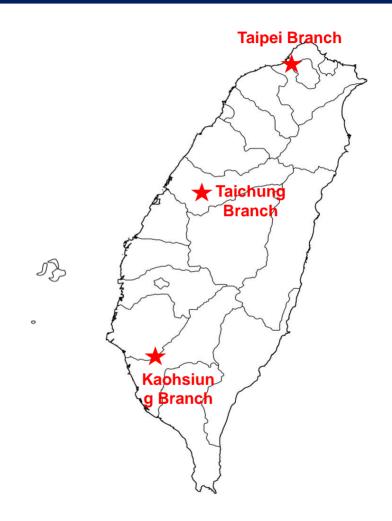
Vietcombank

Mizuho Bank in Taiwan

History of Mizuho's Offices In Taiwan

1922	Japan Kangyo Bank Taipei Branch opened. Later, branches were opened in Kaohsiung, Taichung, Tainan, and Hsinchu	
1946	Withdrawal from Taiwan market. Operations transferred to Land Bank of Taiwan.	
1959	Japan Kangyo Bank Taipei Branch opened.First foreign bank to enter Taiwan.	
1971	Name changed to Dai-Ichi Kangyo Bank Taipei Branch due to merger.	
1992	Dai-Ichi Kangyo Bank Kaohsiung Branch opened.	
1996	Fuji Bank Taipei Branch opened.	
2002	Through merger, became Mizuho Corporate Bank (currently Mizuho Bank.)	
2008	Taichung branch opened.	

Mizuho's Offices in Taiwan

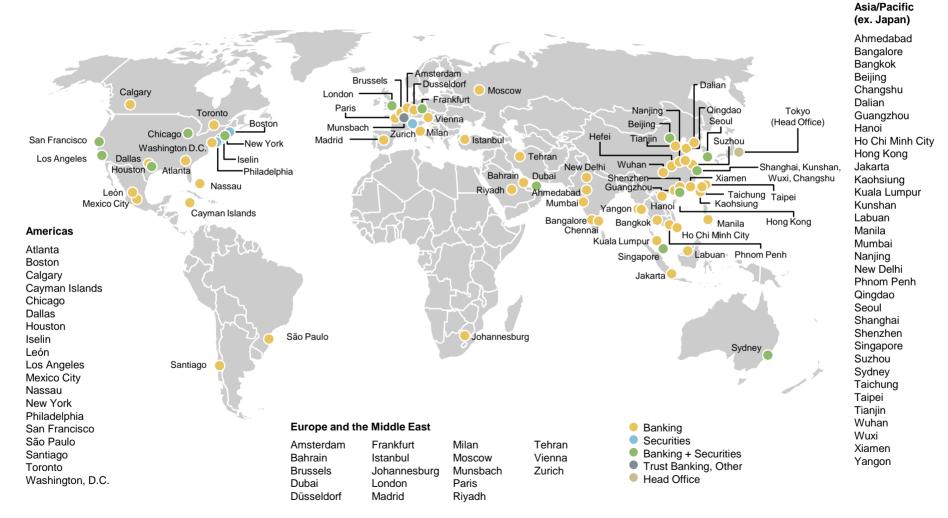


Source: Prepared by Mizuho Bank Taipei Branch



Mizuho's Global Network

Mizuho is one of the largest financial institutions in the world offering a broad range of financial services with approximately 55,000 employees worldwide in more than 880 offices in approximately 40 countries with over 140 years of banking experience.1



^{1.} This map is just an example to use for your own purposes. The version containing the latest data for Mizuho's global network should be obtained from head office.



Thank you for listening!