

DEKRA-Services for Commercial Vehicles

OEMs, Fleets, Used Equipment Services



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GLOBAL PARTNER FOR A SAFE WORLD

AGENDA

1 DEKRA Group & DEKRA Sweden

2 DEKRA-Services for Commercial Vehicle OEM & Fleets

1 DEKRA Group - FACTS - MISSION - VISION

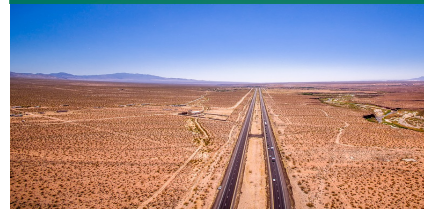
FACTS

1925 Founded in Berlin by Industrials, OEMs & CV-Fleets for technical Inspections & Insurance
44,057 Employees in over **50** Countries with **12** Business Services globally in operations
2017 **3,134.8 m €** Revenue | **635,5 m €** Equity | **7,5%** EBIT | **30,4%** Equity ratio
23.000 Member companies in DEKRA e.V. | **830.000** CVs | **>60%** Market share in CV-Business

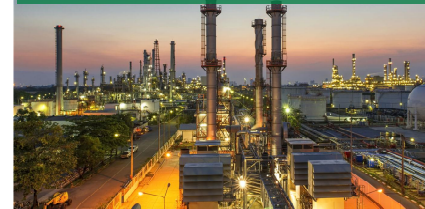
MISSION

to ensure **SAFETY**
 we contribute to the
 reduction of
 preventable deaths
 and injuries

SAFETY@TRAFFIC



SAFETY@WORK



SAFETY@HOME



VISION

our Vision **2025**
 we will be the
 global partner for
 a safe world

Prevent accidents to protect life



Global partnering with all stakeholders



Global thought leader in SAFETY



1 DEKRA Group - SERVICES

AUTOMOTIVE

Vehicle Inspections
DOT, MOT, PTI



Damage Appraisals
Expertises



Automotive Solutions



Claims Services



Homologation &
Typeapproval



INDUSTRIAL

Industrial & Construction
Inspections



Material Testing &
Inspection



Product Testing &
Certification



Business Assurance &
Consulting



Organisational &
Process Safety



PERSONNEL

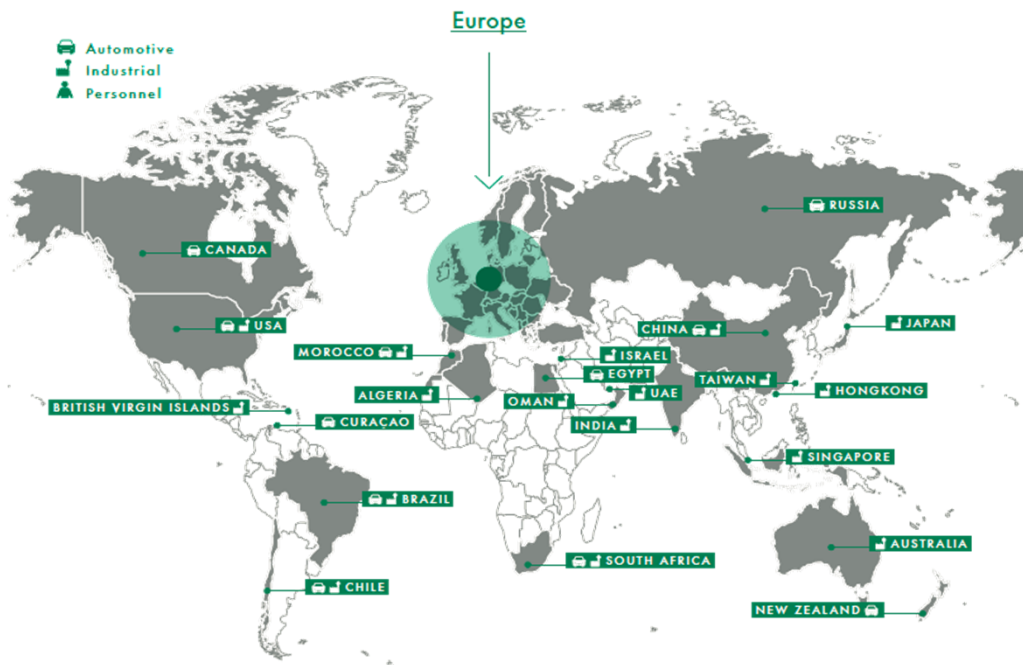
Temporary Work



Training & Education



1 DEKRA Group - SERVICES GLOBAL



Europe	Automotive	Industrial	Personnel	Worldwide	Automotive	Industrial	Personnel
Austria	•	•	•	Algeria		•	
Belgium	•	•		Australia		•	
Bosnia-Herzegovina			•	Brazil	•	•	
Croatia	•		•	Canada	•		
Czech	•	•	•	China	•	•	•
Denmark	•		•	Chile	•	•	
Finland			•	Coracao	•		
France	•	•	•	Egypt	•		
Germany	•	•	•	India		•	
Greece	•	•	•	Israel		•	
Hungary	•	•	•	Japan		•	
Italy	•	•	•	Marocco	•		
Lichtenstein	•			New Zealand	•		
Lithuania		•		Oman		•	
Luxembourg	•			Russia	•		
Marcedonia	•	•	•	Singapore			
Montenegro			•	South Africa	•		
Netherland	•	•		Taiwan		•	
Norway		•		USA	•	•	
Poland	•	•	•	UAE		•	
Portugal	•						
Serbia			•				
Slovakia	•		•				
Slovenia			•				
Spain	•	•	•				
Sweden	•	•					
Switzerland	•		•				
Turkey	•	•	•				
Ukraine	•						

AGENDA

1 DEKRA Group

2 DEKRA-Services for Commercial Vehicle OEM & Fleets

2 DEKRA-Services for OEM-Supply & -Value Chain

Research & Development



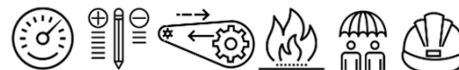
- § Homologation & Typeapproval
 - § 2006/47 EG, ECE-, DOT, CCC-Regul.
 - § EURO VI CST-ConstntSpeedTests
- § CrashTests In- & Outdoor until 60 ton.
- § Durability long term tests
 - § Complete Vehicle on road
 - § Components & Parts
- § Laboratory Tests
 - § Chemical & Mechanical Analysis
 - § Material & Product testing
 - § E&E Tests & Photometry
 - § Emissiontests
- § R&D - Process Safety
 - § Certification, Audits & Trainings



Production & Quality



- § Operational Safety & Reability
- § Safety at work
- § Quality Management
- § Environmental Protection
- § Machinery & Plant Safety Inspections
- § Cunstruction & Facilities
- § Product Testing & Certification
- § Health, Safety & Environment
- § Certification & Audit - Services
 - § ISO-, EN-, VDA-, OEM-Standards
- § SQE-Supplier Quality Engineers
- § Supplier Development Programs



Sales & After Sales



- § Vehicle Safety & Fleet Checks
 - § Technical Safety PTI, DOT
 - § Damage Appraisals & Reconstruction
- § Dealer & Servicenetwork
 - § Mystery Shopping Vehicles
 - § Workshop & Servicequality Audits
 - § Benchmarktests
 - § Warranty Prcesses & Audits
 - § Certification & Auditing
 - § ISO-, VDA- & OEM-Standards
- § Used Vehicle Management
 - § Processes & Trainings
 - § Inspections & Damagecalculations
- § Trainings & Qualification
 - § Technical, Sales & After Sales



2 DEKRA-Automotive Test Centers for Commercial Vehicle Services



DEKRA-Homologation & Connected Driving Center Klettwitz-Germany

DEKRA established Europe's largest independent test centers for connected & automated driving in Klettwitz - Germany & Malaga in Spain for digitalization & connectivity V2V & V2X. Investment >€ 30 million. Area of Test-Tracks, Facilities & Laboratories >6 million m².



DEKRA-Connectivity & Digitalization Lab Malaga-Spain



DEKRA-Crash Test Center Neumünster-Germany