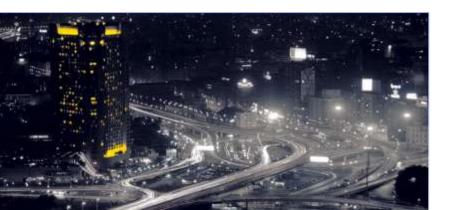
IBOR - Integral Management of Public Space

April 2012



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Agenda

- This is Logica
- The business need
- Our answer: the IBOR service
- IBOR in action
- IBOR (Cloud based) System
- Our credentials: clients, awards and partners
- Value for our clients



This is Logica

- Leading Business and technology service company, employing 41,000 people
- Revenues of £3.7 billion in 2010
- 41 countries from where we deliver business consulting, systems integration and outsourcing across all industries and business functions
- 47 years and counting creating value for clients by successfully integrating people, business and technology
- Committed to long term collaboration, applying insight to create innovative answers to clients' business needs
- Listed on both the London Stock Exchange and Euronext (Amsterdam)

The business need



Business issues / Drivers

Scope of IBOR is public infrastructure (Tele- and Asset Management)

- Public lighting
- Traffic lights
- Waterworks, bridges, bollards, etc.

Challenges

- Traditional infrastructure (only on/off switching in groups)
- Complexity of ICT landscape within local governments organizations brings inefficiency! (for every object an application)
- "Regulations" force thinking of reductions in CO2

IBOR Solution

- CO2 reduction, cost savings on energy (up to 40% and maintenance costs by up to 15%.)
- Need for one solution in <u>Security</u>, <u>Mobility</u> and <u>Sustainability</u>
- One system to solve ICT complexity and increase additional services in public space.

Our answer: the IBOR service Short description of the service



Logica IBOR (Integral Management of Public Space) enables cities and large industries to control and monitor their infrastructure objects.

- Street lighting
- Traffic lights
- Bollards and barriers
- Water supply (i.e. hydrants)
- Disposal systems (i.e. compactors)

Ability to control a variety of objects.







Enables totally new concepts.

- Smart lighting (targeted switching off, dimming of street lighting)
- Centralized or local control through service personal (via smartphone)
- Scenarios for emergencies, rescue operations
- Scenarios for events

These concepts are offering a high potential of energy savings – especially in the case of street lighting – improved quality of life and increased safety.

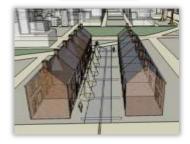
Our answer: the IBOR service



Ecosystem to enable control of objects



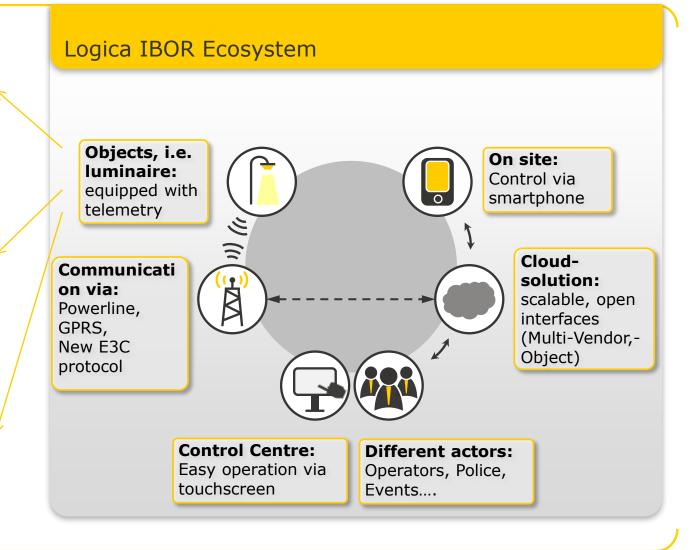
Pollars



Riool Systeem

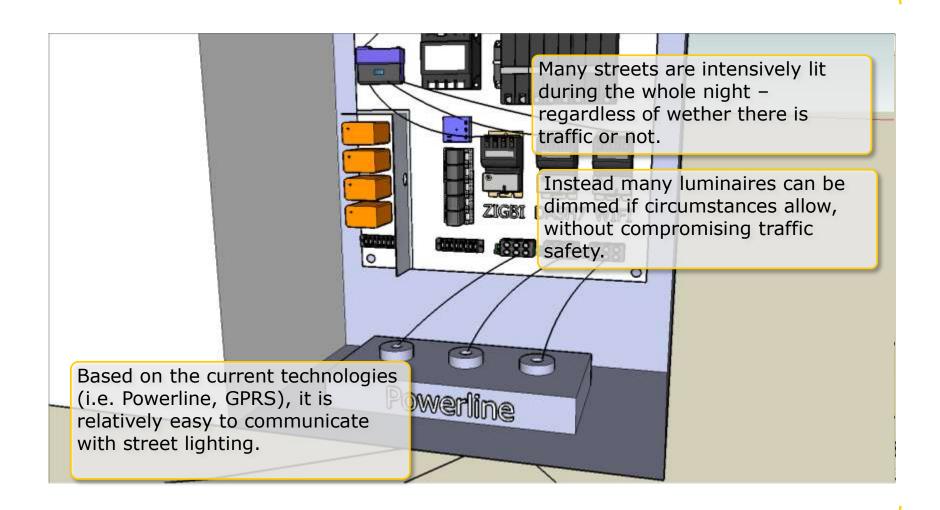


VRI



Our answer: the IBOR service Smart Lighting – the principle





Our answer: the IBOR service

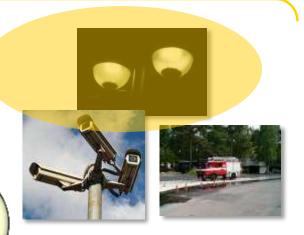
MANA MANA

Public Space

"Assets"



Smart city Public safety and security





Traffic mobility and transport

Infrastructure



IBOR in action

(A)

Smart Lighting – dimming

100%



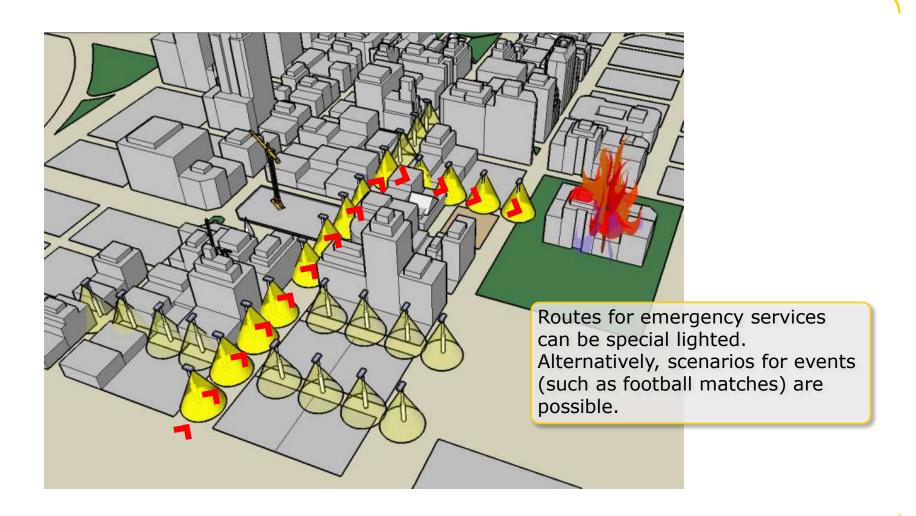
Dimmed by 50%



IBOR in action

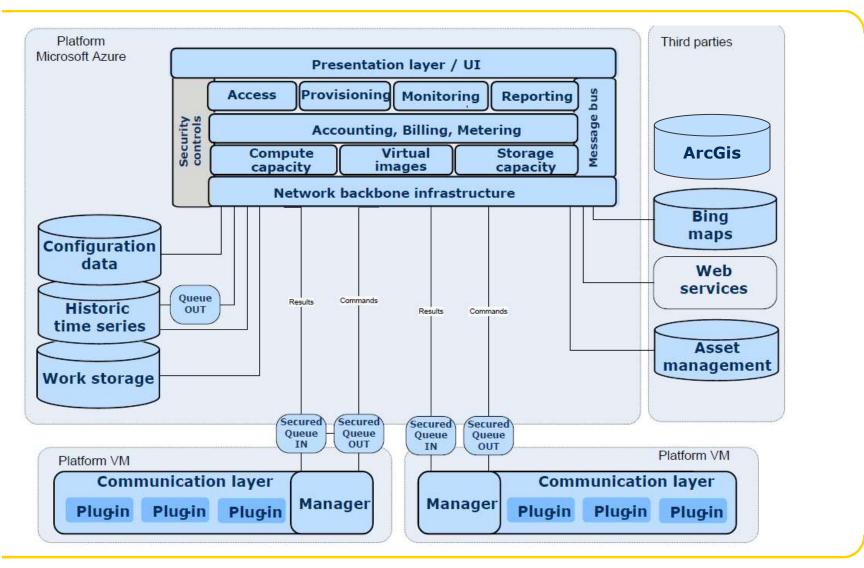


Smart Lighting – emergency scenario





Commoditized Cloud Modules (Base functionality)





Modules IBOR

Modules (Base functionality)

Manager **Presentation** layer

Manager **Dimming** schemes

Manager objects

GIS (Bing maps)

Authorization Authentication

Historical trending

Reporting

Analysis

System maintenance

Alarms / Messages

Alarm Email / Paging / **SMS**

Plug-in

Lights Maiken

Plug-in

Plug-in

Lights

Luminext

Other Requirements

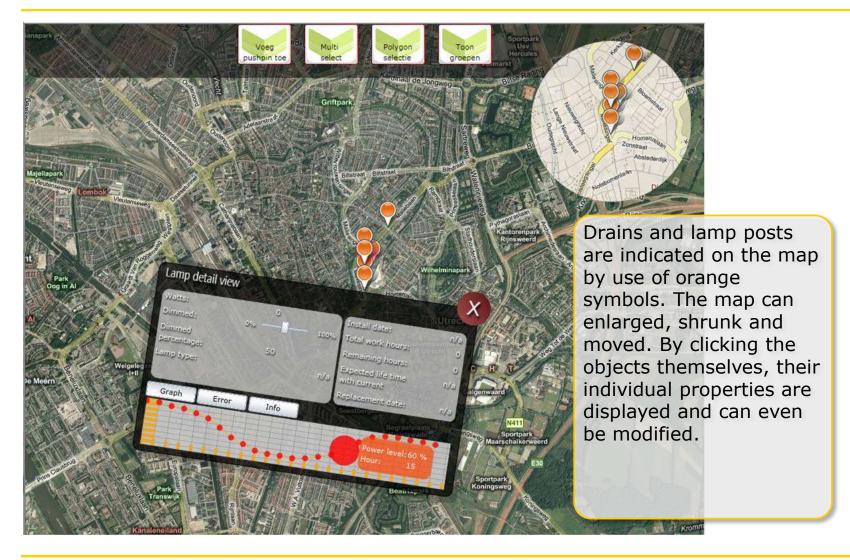
Import / **Export tool** objects

Plug-in **Lights Owlet**

Lights Philips

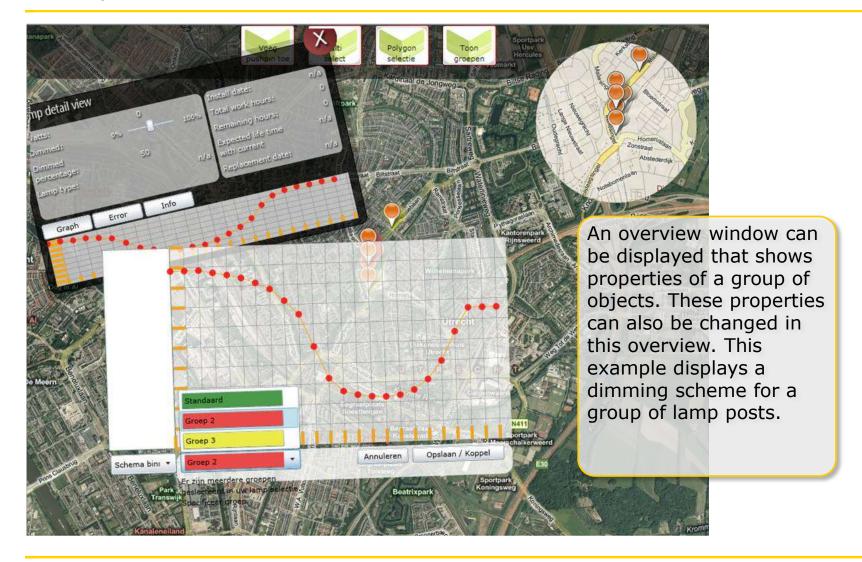


Single lamp details



(A)

Group details view



IBOR (Cloud based) System Operation via smartphone





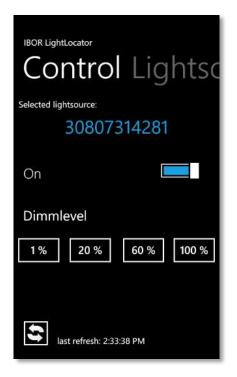
Control of luminaires by technical engineers via App of the Windows Phone.

Selection of the luminaire by number



... or through barcode scanning.

Swithcing the lights on and off as well as dimming directly on site and in real-time.



IBOR (Cloud based) System Extensive Reporting



Power Curve Efficiency and Energy Usage



Executive Report



Downtime Report



Top 10 fault analysis

000

Smart Lighting – partnership

Luminairs with smart control technology

SITECO
PHILIPS
Sowlet
Schreder

Innovative software with open interfaces

logica

Messaging service based on service codes

vodafone

Operation based on Cloud

with guaranteed availability

Microsoft .



Utrecht Case and RWS Case





Innovating and winning awards



- We are working with the city of Utrecht in the Netherlands to save energy and maintenance costs through a new approach to street lighting, traffic signals and sewerage systems
- Logica and Microsoft together won the prestigious ICT Office Environment Award for IBOR, a national award from the Dutch ICT Industry Board

"[Logica] presented a very attractive value proposition with IBOR, and demonstrated significant advantages in contributing to a greener world."

Peter Kommers, asset manager responsible for lighting and traffic systems in Utrecht

Case Pilot at the municipality of Utrecht



- Management on outdoor lighting systems
- On and off switching based on local lighting levels
- Dimming schemes based on local traffic intensity situations
- In case of calamities the light will be increased to 100%
- Energy reduction up to 30% without losing control on safety
- Individual lamp monitoring solution

Rijkswaterstaat Ministerie van Infrastructuur en Milieu

Demonstration at Ministry Of Roadways



"A1" at the ministry of roadways - Connecting on segment controller





IBOR Pilot on the "A50"

- Management of the light points on road cabinet level. Different channels are used like tablets, smart phones and internet;
- Goal: To leverage down the electricity and maintenance cost as well as the CO2 levels.
 - Based on 10.000 lamps
 - 250W-400W (current 279W/LP, included ELG and cable capacity "loss")
 - Astronomical on till 21:00, off at 05:00, also off 05:00 on astronomical level. 8 hours off effectively.
 - 365 days per year * 8 ours is 2640 burning hours including calamities and work in progress.

Savings:

- 12 Million Kg CO2 savings per year.
- Between 2 and 5 Million euro saving on energy costs per year.
- Converted per lamp between EUR 185,- and EUR 500,- savings per lamp per year.
- Better view on electricity costs and CO2 reduction figures on street lamps;
- Improvement of "green image" of the ministry of roadways;
- Our solution contributes to safety on the roadways "Switch On when it must and switch off when it can"

The conclusion





Value for our clients

Benefits





Direct Benefits

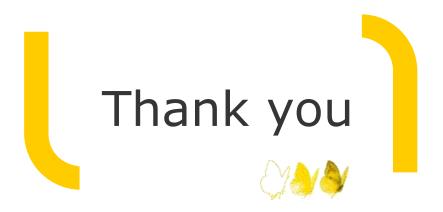
- 30% 40% savings on electricity cost for street lighting
- 15% savings on maintenance cost (luminaire change!)
- Cloud based pay per use model reduces up front costs

Indirect Benefits

- Increased security through emergency scenarios
- Less grid load –
 potential for institutional
 strategies such as
 electric mobility
- Environmental through reducing CO₂

Technical benefits

- Remote control (switching on and off, dimming)
- Remote monitoring (cost, consumption, lifespan of a luminaire)
- "Technical error. Please investigate."



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