

附件 18 C-TPAT “State of the Program” Update



2011

A Decade of Supply Chain Security and Innovation

Moving Forward in Partnership

- Reflect on body of work over the past decade
- Making incentives work
- What is new in 2011
- Supporting Authorized Economic Operator programs

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C-TPAT Evolution: Business Types

- **Created 2001**
 - Importers
 - Sea Carriers
 - Highway Carriers
 - Rail Carriers
 - Air Carriers
 - Customs Brokers
 - US Terminal Operators
 - Foreign Manufacturers
 - Consolidators
- **SAFE Port Act 2006**
 - Foreign Marine Port Authority and Terminal Operators
 - Mexican Long Haul Carriers
 - 3rd Party Logistics Providers



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C-TPAT Evolution: Enhancements

- Guidelines '02
- FAST '02
- First SCSS class '03
- 1st Conference '03
- MSC Adopted '05
- Tiered Benefits '05
- 1st BP Guide '05
- C-TPAT Portal '06
- 1st UVA Survey '07
- Automated Reports '08
- 2nd BP Guide '08
- Unannounced Visits '09
- Evaluations Group '10
- 2nd UVA Survey '10
- 5 Step Risk Guide '10

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C-TPAT Evolution: International Efforts

- Contributed to WCO SAFE Framework '05
- New Zealand MRA '07
- Canada MRA '08
- Jordan MRA '08
- China Joint Validations '08
- Business Alliance Secure Commerce adopts MSC '08
- Japan MRA '09
- Korea MRA '10
- Additional China Joint Validations '10



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Body of Work over the Past Decade

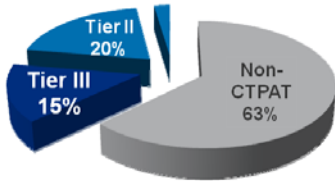
- Thorough inspections of containers and trailers
- Consistent application and control of high security seals
- Systematic monitoring of conveyances
- Rigorous screening of business partners
- Physical security best practices are now the norm
- Constant risk analysis to adapt to new threats

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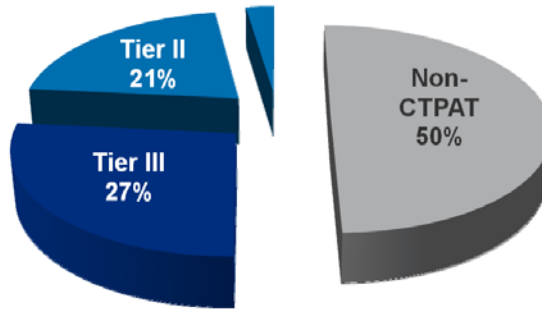


FY10 – Entry Values

Entry Counts



Entry Values
(1.4 Trillion Total)



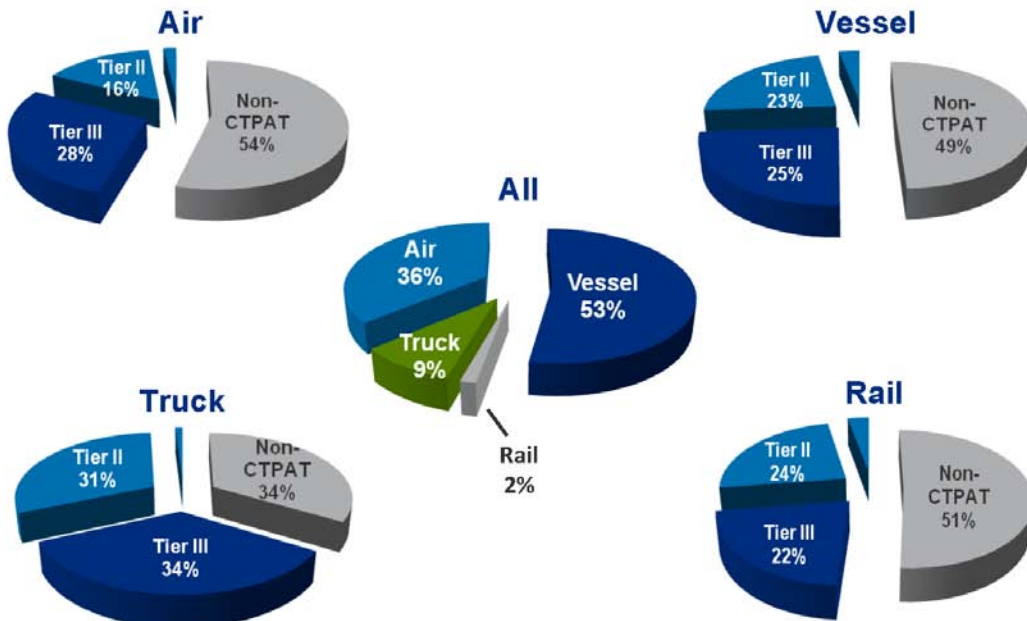
Tier III Importers

- 326 Partners
- 27% of Entry Value
- 15% of Entries

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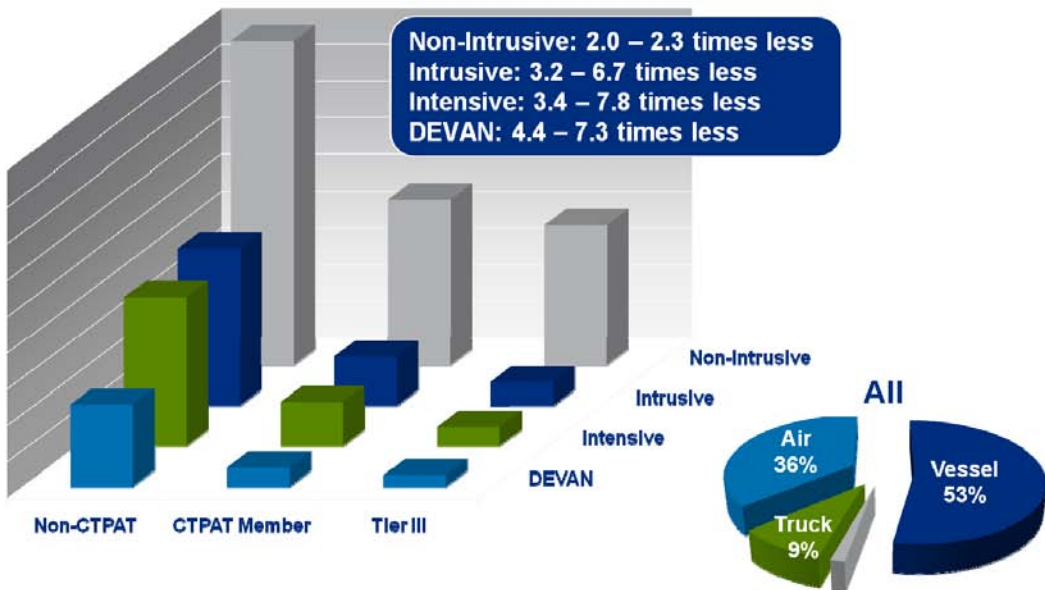
FY10 – Entry Values by Mode



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Making Incentives Work

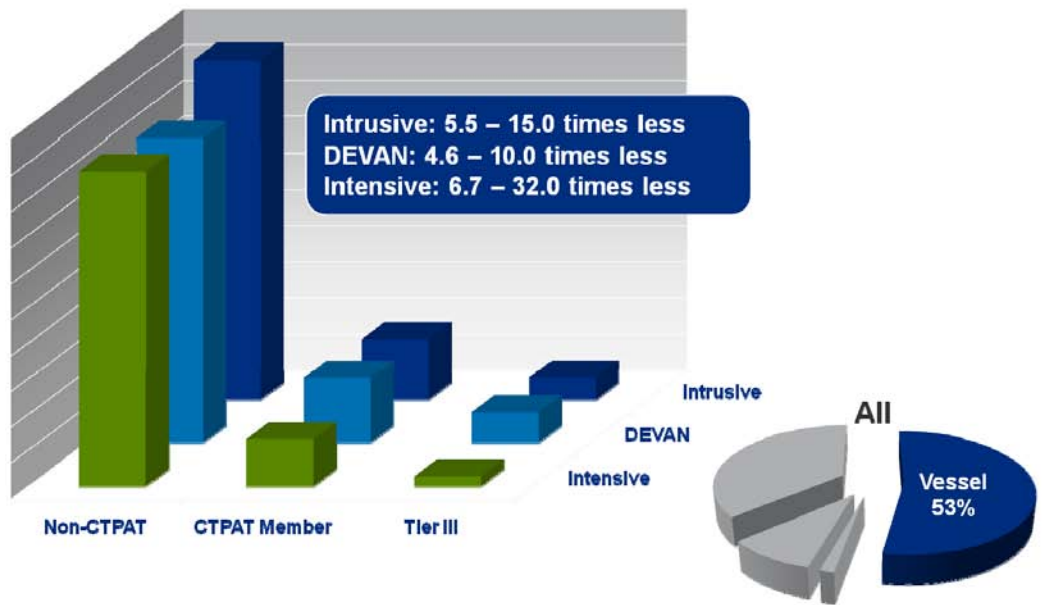


*Excludes Rail FY10

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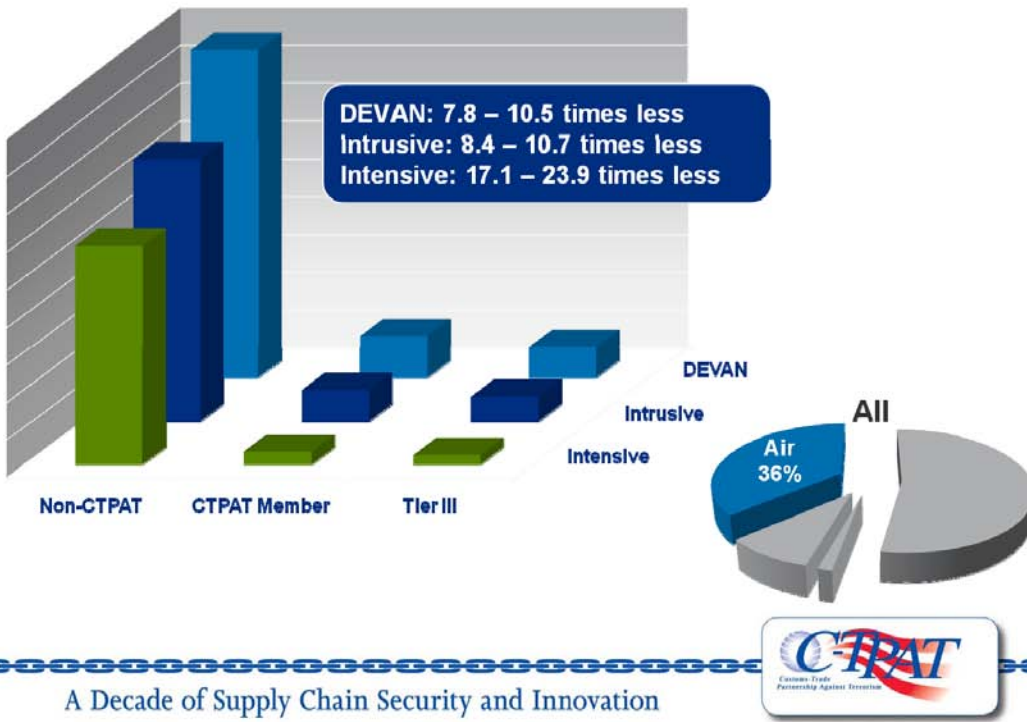
FY10 – Vessel Entry Exams



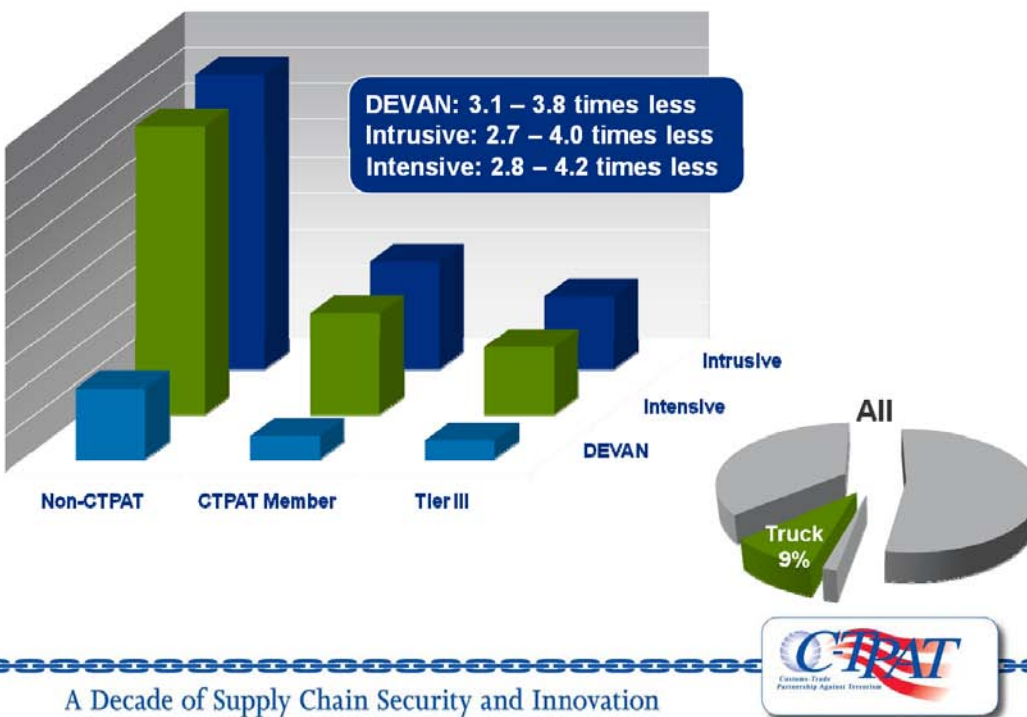
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FY10 – Air Entry Exams



FY10 – Truck Entry Exams



Enhancing Front of Line Privileges

- C-TPAT is working with OIT to address FOL benefit enhancements through automation
- Create localized solutions that address specific FOL issues at CBP Ports of Entry



Dedicated inspection bays for FAST shipments, newly constructed Laredo, TX port of entry.

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2010 C-TPAT Cost and Savings Survey

The survey found the annual medians for the following:

- Cost to implement: \$17,370
- Cost to maintain : \$9,000
- Cost Savings: \$5,350
- Time savings: 373 work-hours
- Approximately 2/3 of respondents indicated savings either exceeded or equaled cost, and the remainder indicated that cost outweighed savings.

C-TPAT Study Finding:

- According to the companies surveyed, **the real value of the program is being “responsible and reputable members of the business community”**

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Validation Work Plan Focus in 2011:



- Conduct 2,800 validations
- Comprehensive validation plan for Air Carriers and Air Cargo Consolidator; disseminate best practices
- Revalidate Mexico Highway Carriers based on risk, for example where there are two or more actions required
- Strengthen annual review of the security profile process

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Increase Focus on Evidence of Implementation

Sample Matrix:

	Documented Procedures	EVIDENCE OF IMPLEMENTATION	How far back did you go?
Risk Assessment	<input type="checkbox"/> Document/checklist/form <input type="checkbox"/> None <input type="checkbox"/> WRITTEN PROCEDURES <input type="checkbox"/> Documentation uploaded in portal <input type="checkbox"/> Other _____	<input type="checkbox"/> Reviewed and obtained copy of procedures/documentation/files <input type="checkbox"/> Reviewed procedures/documentation/files - no copy obtained <input type="checkbox"/> Observed process / site tour <input type="checkbox"/> Photo evidence / document scanned <input type="checkbox"/> Explanation of compliance by management / department employee	<input type="checkbox"/> Current week _____ <input type="checkbox"/> 1-6 months _____ <input type="checkbox"/> 6-12 months _____ <input type="checkbox"/> Over 12 months _____
Business Partners	<input type="checkbox"/> Document/checklist/form <input type="checkbox"/> None <input type="checkbox"/> WRITTEN PROCEDURES <input type="checkbox"/> Documentation uploaded in portal <input type="checkbox"/> Other _____	<input type="checkbox"/> Reviewed and obtained copy of procedures/documentation/files <input type="checkbox"/> Reviewed procedures/documentation/files - no copy obtained <input type="checkbox"/> Observed process / site tour <input type="checkbox"/> Photo evidence / document scanned <input type="checkbox"/> Explanation of compliance by management / department employee	<input type="checkbox"/> Current week _____ <input type="checkbox"/> 1-6 months _____ <input type="checkbox"/> 6-12 months _____ <input type="checkbox"/> Over 12 months _____
Conveyance Security Inspection	<input type="checkbox"/> Document/checklist/form <input type="checkbox"/> None <input type="checkbox"/> WRITTEN PROCEDURES <input type="checkbox"/> Documentation uploaded in portal <input type="checkbox"/> Other _____	<input type="checkbox"/> Reviewed and obtained copy of procedures/documentation/files <input type="checkbox"/> Reviewed procedures/documentation/files - no copy obtained <input type="checkbox"/> Observed process / site tour <input type="checkbox"/> Photo evidence / document scanned <input type="checkbox"/> Explanation of compliance by management / department employee	<input type="checkbox"/> Current week _____ <input type="checkbox"/> 1-6 months _____ <input type="checkbox"/> 6-12 months _____ <input type="checkbox"/> Over 12 months _____
Physical Access Controls	<input type="checkbox"/> Document/checklist/form <input type="checkbox"/> None <input type="checkbox"/> WRITTEN PROCEDURES <input type="checkbox"/> Documentation uploaded in portal <input type="checkbox"/> Other _____	<input type="checkbox"/> Reviewed and obtained copy of procedures/documentation/files <input type="checkbox"/> Reviewed procedures/documentation/files - no copy obtained <input type="checkbox"/> Observed process / site tour <input type="checkbox"/> Photo evidence / document scanned <input type="checkbox"/> Explanation of compliance by management / department employee	<input type="checkbox"/> Current week _____ <input type="checkbox"/> 1-6 months _____ <input type="checkbox"/> 6-12 months _____ <input type="checkbox"/> Over 12 months _____

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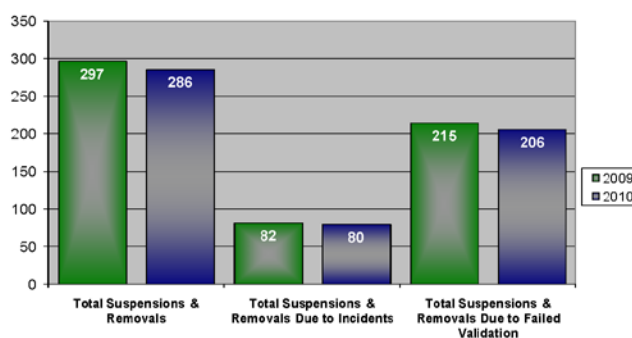
Spotlight: Evaluation and Assessments Branch

- 2010 marked the first operational year of the EAB.
- Conducted 120 evaluations
- Outcomes:
 - Single, HQ-approved pre-validation questionnaire to ensure consistency
 - Identify training topics e.g. report documentation, security profile review
 - Improved compliance with internal controls and time frames
 - Conduit for member related concerns

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Maintain Current Compliance Posture



- Suspended or removed **286** members due to an incident or failed validation
- 3 percent decrease in comparison with 2009
- **52** appeals were filed in which the member appealed the initial suspension/removal determination. 19 cases were denied and 33 cases were approved and the partners were re-instated into the program.
- Self-reporting of suspicious activity to CBP is pivotal component of the C-TPAT program

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Validation Reports To Include Scorecard

- Collaborative effort with members of the trade, and C-TPAT personnel.



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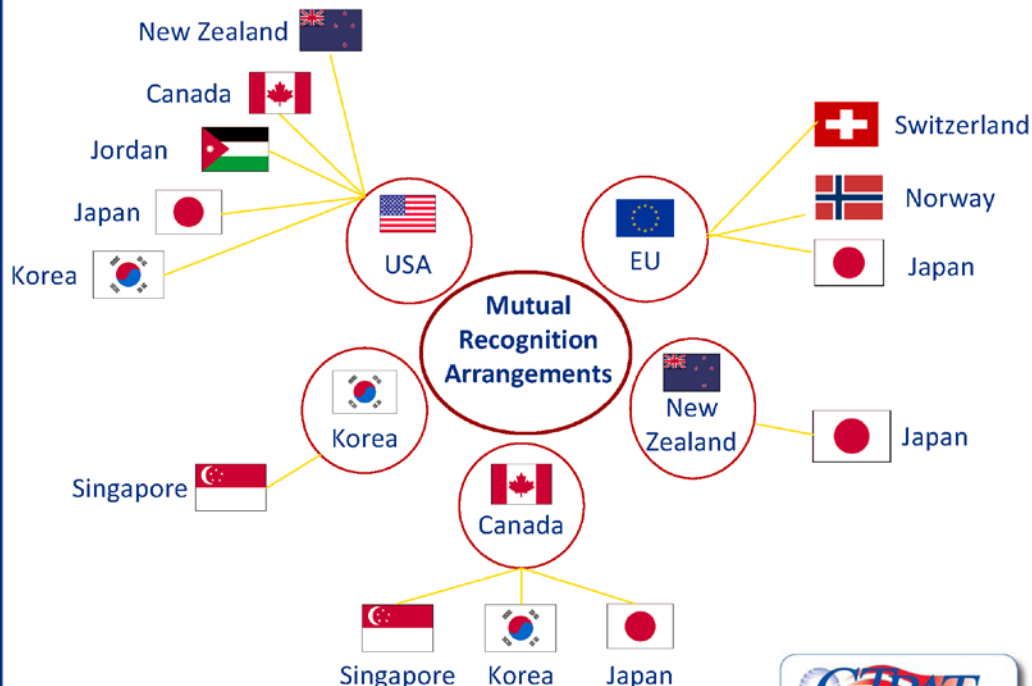
AEO Programs around the World



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MRAs Around the World



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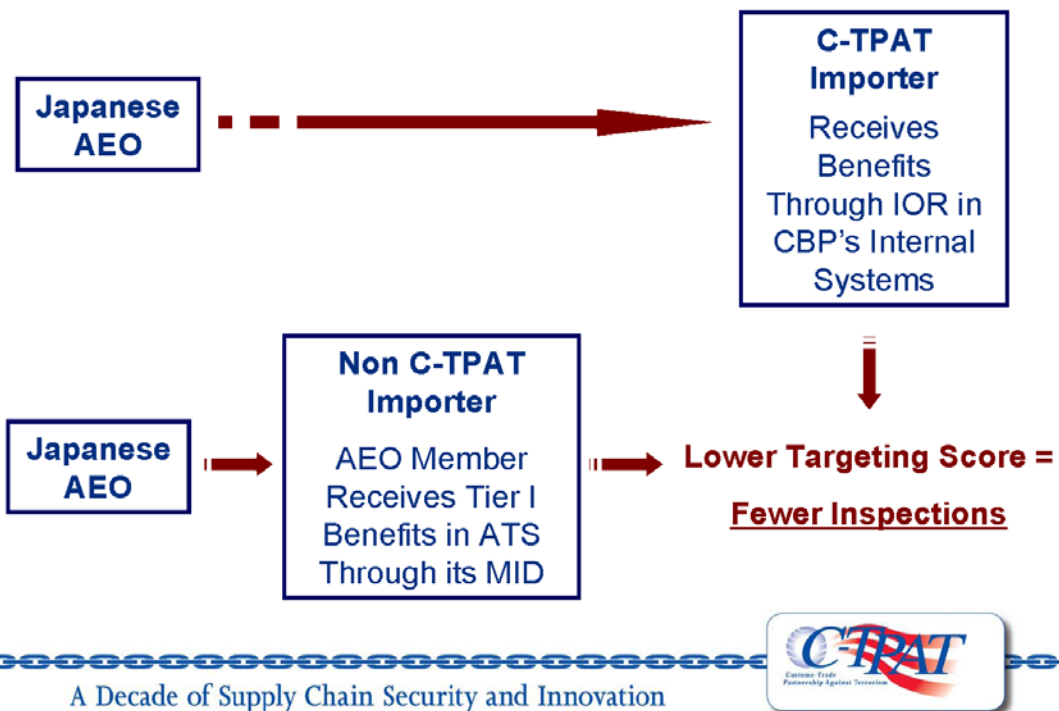
Supporting Authorized Economic Operator Programs

- China – General Administration of China Customs
- Colombia – Dirección De Impuestos y Aduanas Nacionales (DIAN)
- Dominican Republic – Dirección General de Aduanas (DGA)
- Ghana – Customs, Excise and Preventive Service
- India – The Central Board of Excise and Customs (CBEC)
- Israel – Israel Tax Authority, Customs Directorate
- Kenya – Kenya Revenue Authority
- México – Servicio de Administración Tributaria (SAT)
- Perú – Superintendencia Nacional de Administración Tributaria - (SUNAT)

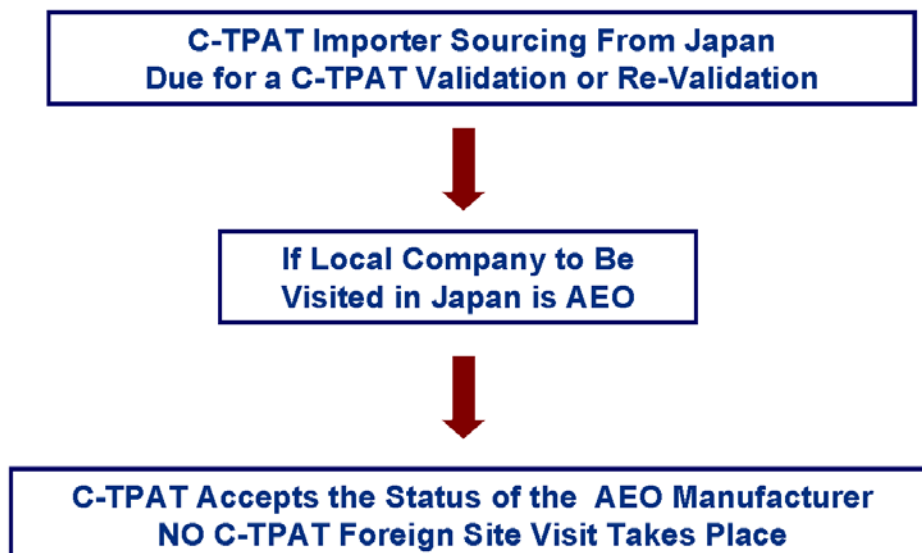
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MR Benefit: Lower Targeting Scores



MR Benefit: Fewer Redundant Validations



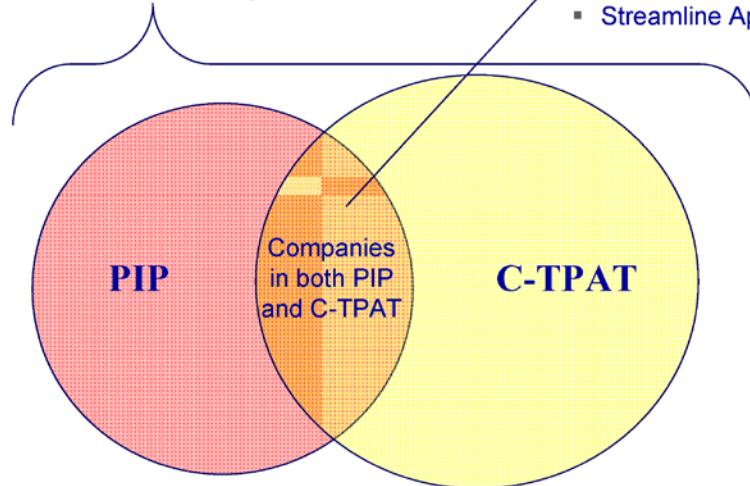
Mutual Recognition vs. Harmonization

Mutual Recognition

Programs Equivalent
Information Exchange

Harmonization

- Joint Membership
- One Validation
- Streamline Application



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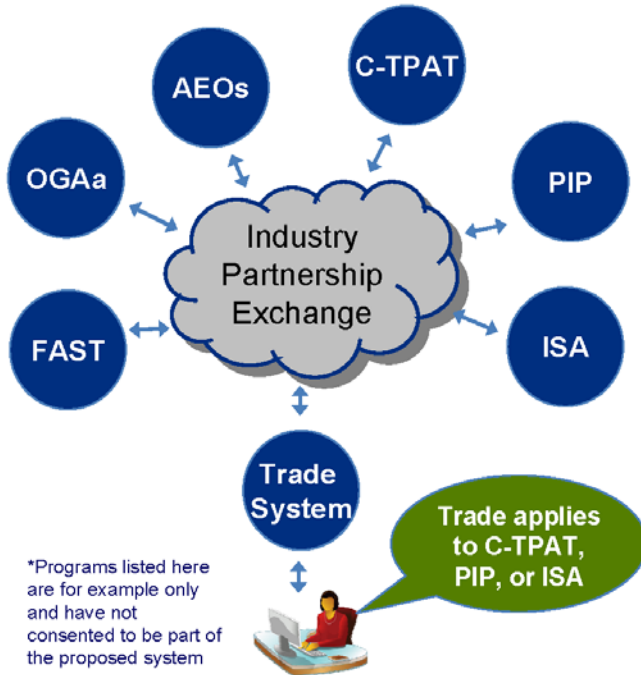
C-TPAT 2.0

- Redesign of the C-TPAT web portal
- Separate Customs and Trade interfaces
- Increase automated interactions with other CBP systems
- Align different line of business accounts into a corporate view, streamlining account maintenance, more efficient certification of new lines of business, validations, and validation responses
- Better resource management for both the Trade and C-TPAT

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C-TPAT's Proposal



Industry Partnership Management Tool

- Easy account maintenance for multiple industry partnership programs across multiple countries and agencies
- Single window for trade into all client programs
- Inter-agency and international SCI system
- Ability to organize and manage different corporate divisions

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Industry Partnership Management Tool

Trade System Functionality

- Potential for single sign-on to multiple applications (Open ID)
- Manage company profile used across multiple agencies
- Subscribe to multiple agencies to apply for program benefits
- Agency Status List to maintain visibility into agency program statuses
- Isolates publicly accessible sites from secure CBP sites
- Multimodal support for one company and multiple business types

User Profile

- Edit User Profile
- Company Name
- Company Name

Company Profile

- Edit Company Profile / Structure
- Manage Users and Access
- Subscribe to Agencies

Agency	Status	Messages	Documents	Manage Permissions
C-TPAT	Certified	Respond	View Docs	View/Modify Permissions
ISA	Member		View Docs	View/Modify Permissions
PIP	Certified			View/Modify Permissions

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Industry Partnership Management Tool Concept 2

XYZ Corporation	Location	C-TPAT	PIP	AEO (Japan)	FDA	TSA	ISA
XYZ Company A							
	Canada	Highway Carrier - Account 887854	PIP Account 1				
	USA	Importer - Account 878542					
	Mexico	Foreign Manufacturer 1 - Account 5432189					
	Mexico	Foreign Manufacturer 2 - Account 2358897					
	Mexico	Consolidator 1 - Account 5555555				TSA Facility 1	
	Mexico	Foreign Manufacturer 3 - Account 23432					
XYZ Company B							
	Canada		PIP Account 2				
	Canada		PIP Account 3				
XYZ Company C							
	Japan			AEO Account 123456			

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Moving Forward Together to the Next Level

- The C-TPAT model has adapted to achieve innovative and flexible solutions to address security challenges, and will continue to do so.
- Establishing a candid and open dialogue about security matters and incentives produces meaningful results.
- We must guard against security becoming yesterday's news, or run the risk of becoming today's headline.

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Current Status of Taiwan Customs AEO Program



TW AEO

March 28, 2011

OUTLINE

- * Introduction
- * Current practices of Taiwan AEO
- * Conclusion



TW AEO

INTRODUCTION



TWAEQ

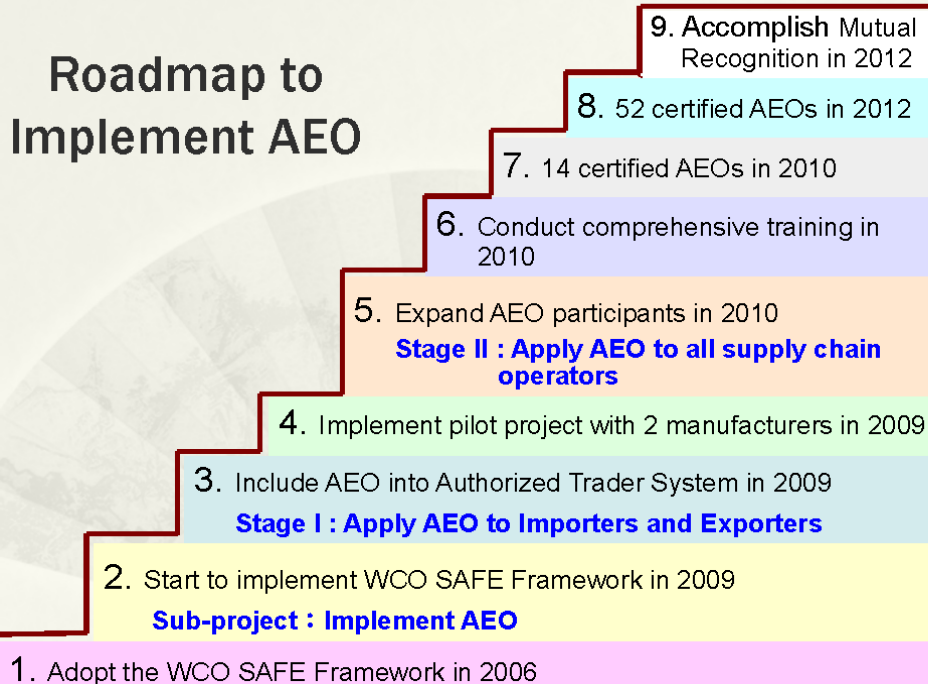
Taiwan AEO Program Objectives

- ◆ Implement the WCO Framework of Standards to Secure and Facilitate the Global Trade
- ◆ Establish a partnership with the trusted trader to increase supply chain security
- ◆ Provide proper security controls to ensure the protection of the local markets
- ◆ Provide facilitation to trusted trader having demonstrated compliant efforts to secure their part in international supply chain to facilitate free flow of legitimate goods



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Roadmap to Implement AEO



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Taiwan AEO Legal Framework Development

- ◆ Revise regulations to implement AEO on Dec. 25, 2009
 - ✓ Revise “Regulations Governing Customs Clearance Procedures for Import/Export Goods of **Authorized Traders**” to “Regulations Governing Customs Clearance Procedures for Import/Export Goods of **Authorized Economic Operators**”
 - ✓ Taiwan AEO Program came into force
- ◆ Made amendment of the Customs Act on May 12, 2010
 - ✓ Revise Article 19 of Customs Act to include all supply chain operators
- ◆ Revise the Regulation again in line with the Act’s revision in Dec. 31, 2010
 - ✓ Revise the Regulation to “Regulations Governing **Validation and Management** of Authorized Economic Operators ”



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Two Types of AEO Certificates

- ◆ General AEO (AEOC)
- ◆ Security and Safety AEO (AEOS)



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From AEOC to AEOS

AEOC (333)

Average annual trading volume no less than USD 7 millions in recent 3 years

No confirmed arrears of duty and penalty fine

Set up a computerized system for export/import procedures and financial management

Computer interface with Customs for online declaration



Proven financial solvency

No serious violation of regulations in the past 3 years

Meet the security criteria



AEOS (20)

Importer/Exporter: 17
Customs Broker: 3



TWAEOS

Last updated on
Mar. 25, 2011

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References of Taiwan's AEOS



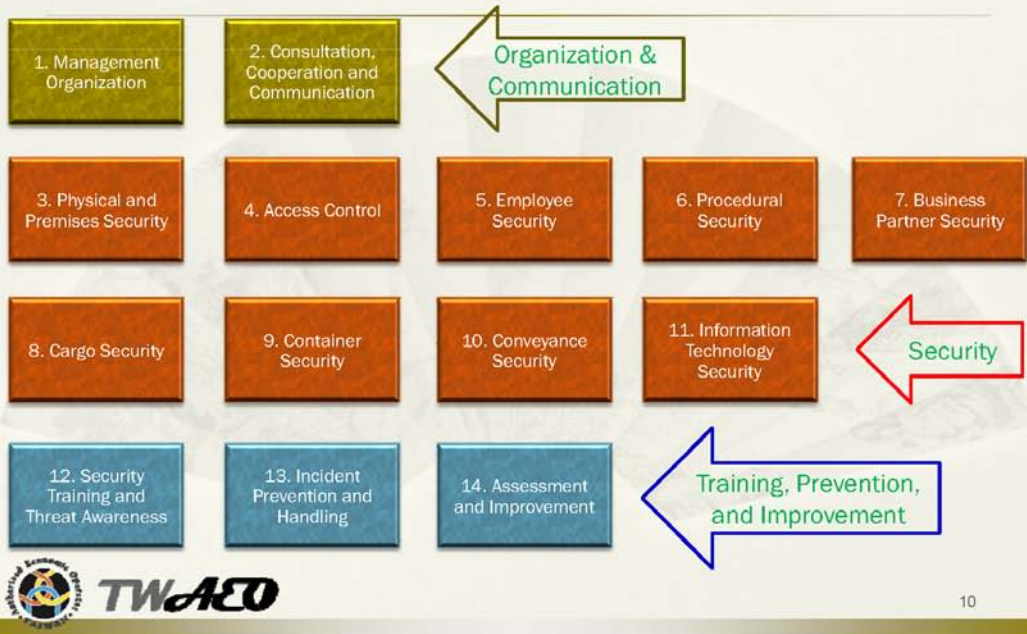
AEOS is based on AEOC and plus WCO SAFE, C-TPAT, and EU AEO concepts.



TWAEOS

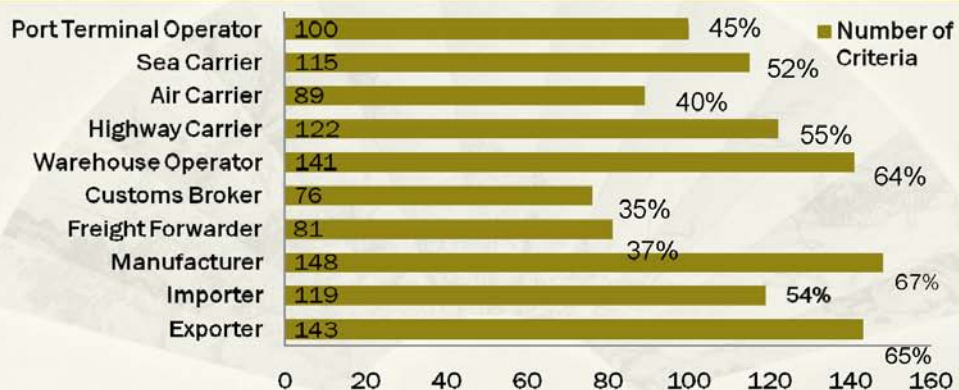
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Criteria for Granting AEOS Status



Criteria Statistics

The number of validation criteria for each supply chain operator and the percentage it accounts for.



AEO Validation and Management Website

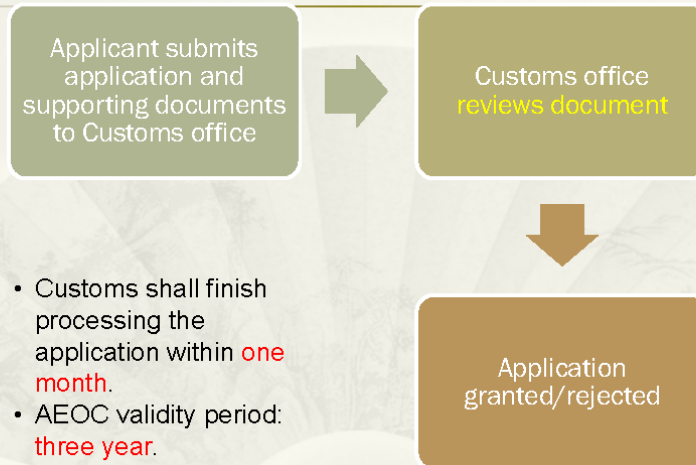


<http://aao.customs.gov.tw>



CURRENT PRACTICES OF AEO

Application Process - AEOC



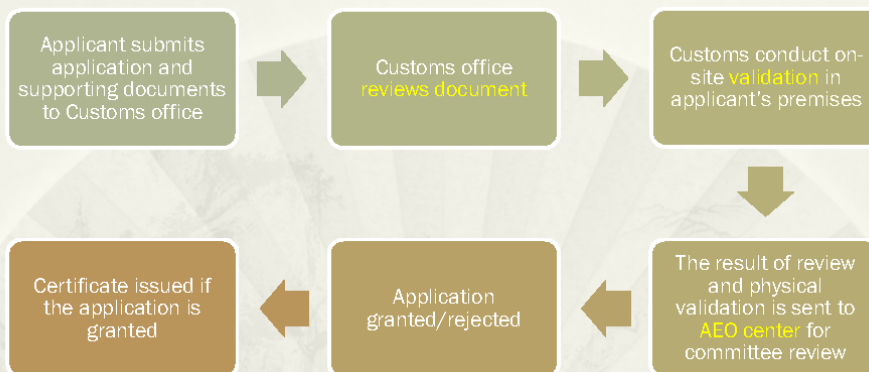
- Customs shall finish processing the application within **one month**.
- AEOC validity period: **three year**.



TW AEO

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Application Process - AEOs



- Customs shall finish processing the application within **three months**.
- AEOs validity period: **three years**.



TW AEO

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Self-Review - AEOS

AEOS shall perform self-review **at least once a year**



The result of self-review shall be **submitted to Customs for recordkeeping**



Spot Check on AEOS

Local Customs performs **spot check** based on **risk level**



If the AEOS fails to conform to the security criteria, it is required to **make improvement within 30 days**



After the **improvement period**, if the AEOS can still not conform to the criteria, its status will be **revoked**



If the AEOS fails to make improvement, its **benefits** will be **suspended** partially or wholly



Revocation of AEOS



If one of the 4 conditions is met, the status of AEOS will be revoked.



TWAEOS

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Conclusion

Taiwan Customs has

- ✓ A fledged operational program in place;
- ✓ A strong validation process built into the program; and
- ✓ A strong security component built into the program.

other
Customs



Taiwan
Customs



TWAEOS

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